

MELBOURNE AIRPORT AUTHORITY BOARD MEETING AGENDA

October 26, 2022, at 8:30 AM Melbourne Orlando International Airport Board Room

Pledge of Allegiance

Airport Announcements

Executive Director's Recognition of Excellence Award

Action Items

Approval of the minutes for the September 28, 2022, regularly scheduled Board Meeting.

Item A-1 Recommendation to Award a Contract to Kinley Construction for the Modification of the Ticket Counters and Bag Belt in the Ticketing Area Within the Existing Terminal in an Amount not to Exceed \$214,475.69.

The terminal renovation and expansion project included a temporary baggage claim area in ticketing while the new international baggage claim area was being constructed. Part of the temporary work was performed by Kinley under the Haskell design/build contract. There were no plans to return the ticket counters that were removed or place the bag belt system back in operation as the new in-line baggage system project was expected to begin within the year and includes the removal of the old bag belt system.

With the addition of two new airlines and the need for ticket counter space, the existing ticket counter removed will need to be refurbished and placed in service at this time. This will also require the bag belt to be restored to service until the new in-line system is constructed.

Since the majority of this work will occur after Haskell complete their current project, this work will be contracted directly with the airport. Since this work was competitively bid to Haskell, the airport will assume the bid and award to the low bidder, Kinley Construction.

The Airport proposes to create a new project for this and use existing budget from savings from closed projects. This is within the scope of the current approved budget authority, so this can be completed with concurrence of the Melbourne Airport Authority Board. With approval of this agenda item, staff will set up a new project titled "Ticket Counter Improvements" and transfer \$214,475.69 budget to the project.

Staff recommends approval of a contract award to Kinley Construction for the modification of the ticket counters and bag belt in the Ticketing Area within the existing terminal in an amount not to exceed \$214,475.69 and authorization for the Executive Director to execute said agreement on behalf of Authority.

Item A-2 Recommendation to Award a Purchase Order to Tsark Architecture, LLC Under its Continuing Services Contract for the Life Safety Design of a New Passenger Boarding Bridge for Gate 9 in an Amount not to Exceed \$89,000.

Last month the Board approved the budget amendment for the Terminal Expansion Phase 2 International Passenger Boarding Bridge project and awarded a contract to Ivey's Construction to add a passenger boarding bridge (PBB) to the current hard stand location that will create a new Gate 9.

During the initial meeting to discuss the new PBB, it was determined that the scope for the bridge will require additional design professional services outside the scope of the work for the boarding bridge for life safety concerns within the building that must be submitted to the City for permitting.

Staff recommends approval of a Purchase Order to Tsark Architecture, LLC under their continuing services contract for the life safety design of a new passenger boarding bridge for Gate 9 in an amount not to exceed \$89,000 and authorization for the Executive Director to execute said contracts on behalf of the Authority.

Item A-3 Recommendation to Approve Change Order 12 to DP Development, LLC for Scope Changes and Pricing Adjustments for Asphalt Paving for the Northside Expansion Project: St. Michael Place Extension Phase 3 in the Amount of \$161,717.50.

As part of the Northside Expansion, the roadway is being extended from the current St. Michael Place toward the western edge of the airport property and connecting into General Aviation Drive. Along with the road extension are underground utilities, a barrier wall, and retention ponds.

Asphalt paving materials have been affected by supply chain issues and the current increase in petroleum-based products. The original supplier of asphalt paving material for this project is no longer supplying asphalt products. The contractor went back to its original bidders for material and was turned down by them all. Due to the type of Florida Department of Transportation (FDOT) approved asphalt mix, most suppliers are rationing their materials. In an effort to get this project completed, the Engineer has worked with a local asphalt plant to revise the mix used that will meet FDOT requirements. This will require the paving to be installed in two lifts. While this mix is more expensive and the current premium of petroleum has been added, the contractor is accepting the installation of the two lifts of asphalt at no additional charge to the project. This change is for the material costs only, without markup, of asphalt from a local supplier. This is also the only supplier where the payment for material was not required up front before delivery.

| Proj# CO | Description | An | nount | Rev | Contract \$ | Remarks |
|-----------------------|--|-------------|--------------|-----|--------------|------------------------|
| | Contract amount | \$ | 3,197,255.50 | \$ | 3,197,255.50 | |
| 54220- CO 01-11 | Previously Approved | \$ | 466,683.81 | \$ | 3,663,939.31 | |
| 54420- CO-12 | Asphalt Pavement | _\$_ | 161,717.50 | \$ | 3,825,656.81 | Scope & Pricing Change |
| | Current Change Order Sum | * \$ | 161,717.50 | | | |
| | Total Contract Changes to Date | | | \$ | 628,401.31 | |
| (54220 - Roadw ay (FD | OT Grant); 54420 - Infrastructure (DEO Gra | nt)) | | | | |

These costs are within the project budget and are covered under the 100 percent reimbursable grant for this project.

Staff recommends approval of Change Order 12 to DP Development, LLC for scope changes and pricing adjustments for asphalt paving for the Northside Expansion Project: St. Michael Place Extension Phase 3 in the amount of \$161,717.50 and authorization for the Executive Director to executive said agreement on behalf of Authority.

Item A-4 Recommendation to Approve a First Amendment to Master Concession Agreement with Metz Culinary Management

The Airport Authority Board approved the Master Concession Agreement with Metz Culinary Management in April 2017. Since that time, Metz has made significant capital investments to enhance the overall concession experience in the terminal. With the Terminal Renovation and Expansion project, Metz is making an additional \$2.5 million investment in the concession program by adding a duty-free store, a grab-and-go food concept, a sit-down restaurant, and a retail store in the newly constructed holdroom.

Additionally, as part of this First Amendment, the Airport is entering into a management agreement for Metz to operate the new Airport Premium Lounge. Metz will collect a \$2,500 monthly management fee plus expenses to provide the staffing and food and beverage service.

The salient terms of the First Amendment between Metz Culinary Management and the Airport are as follows:

- Metz will spend up to \$2.5 million on capital improvements for concession space build-out and restaurant equipment to coincide with the construction of the new holdroom area.
- An additional 6,705 square feet of post-security concession space on the second floor will be added to the Metz lease agreement for the purpose of food and beverage, retail and duty fee sales located on the second floor.
- Metz will charge the Airport a monthly management fee plus expenses for the management of the Airport's new Premium Lounge.
- Approximately 1,394 square feet of first floor, pre-security space will be added to the Metz agreement which Metz is currently operating as food and retail space.
- Three additional five-year option periods will be added to the term of this agreement, which will potentially take this Master Concessionaire Agreement to 2042.
- If the concession agreement is terminated, the Airport will be responsible for paying the remaining unamortized capital improvement cost. If the agreement is terminated for cause, however, the Airport can estimate its monetary damages and retain those damages from the unamortized improvement reimbursement amount pending resolution of the Airport's damages claim.

Staff recommends the approval of the First Amendment to the Master Concessionaire Agreement with Metz Culinary Management and authorization for the Executive Director to execute said amendment on behalf of the Authority.

Item A-5 Recommendation to Increase a Purchase Order with Metz Culinary Management by \$14,556 for a Total of \$264,556.

In April, the MAA board approved a purchase order with Metz Culinary Management in the amount of \$250,000 for supplemental grab-and-go meals for international customers. While the program was to end on May31, due to the on-going delay of the terminal construction, the program was continued until June 15.

Staff recommends approval to increase a Purchase Order with Metz Culinary Management by \$14,556 for a total of \$264,556.

Item A-6 Recommendation for Approval of the Sale of ± 55.8 Acres

Airport Staff has been approached by the on-airport Hyatt Place developer, Adelon Capital, about developing a mixed-use project to include a Crystal Lagoon with commercial space and multi-family residential housing on a ±55.8-acre parcel located between NASA Boulevard, Broadband Drive, and Hibiscus Boulevard. A Crystal Lagoon is

a man-made public access lagoon surrounded by white sand beaches and can include water sports, restaurants, and retail. Staff believes that this type of development will be appealing to our growing international passenger traffic.

Within this parcel is a former city-owned landfill site, which restricts the types of development on this property. A sale is being contemplated because there is no future operational need for this land, and it has garnered little developer interest. The purchaser will be responsible for any remediation needed on the site.

Location: No address assigned.

Portion of Parcel ID: 27-37-32-00-1

Size: ±55.8 acres
Appraisal Value: \$8,930,000
Proposed Sale Price: \$8,930,000

Upon Authority approval, staff will compile and submit all the necessary documentation to the Federal Aviation Administration to begin the land release process. The City Attorney has reviewed the purchase and sale agreement.

Staff recommends the approval of the sale of ±55.8 acres, subject to inclusion of utility easements, approval from Melbourne City Council and approval from the Federal Aviation Administration, and authorization for the Executive Director to execute all necessary documents to affect the sale and transfer.

Item A-7 Recommendation to Approve Purchase of Vehicles in the amount of \$247,525 Through the Florida Sheriff's Association Purchasing Program.

The approved FY2023 budget includes replacement of five (5) trucks for the Operations department and one (1) supervisor vehicle for Airport Police. The police vehicle will be an addition to the fleet and the trucks will be replacing current vehicles to be taken out of service and auctioned, some of which are over 20 years old. Funds generated from the auction will go into airport funds.

| Vehicle | Quoted Vehicle Price |
|---|----------------------|
| (5) 2023 Chevrolet Silverado 2500HD 4WD | \$204,525.60 |
| (1) 2023 Ford Interceptor Utility AWD | \$43,000.00 |

The purchase will utilize the cooperative purchasing through the Florida Sheriff's Purchasing Program State Contract # FSA22-VEL30.0.

Staff recommends the approval to purchase vehicles in the amount of \$247,525 and authorization for the Executive Director to execute all necessary documents on behalf of the Authority.

Item A-8 Recommendation to Approve Purchase of a Tractor in the amount of \$40,000 Through the Florida Department of Management Services (DMS) Cooperative Purchasing Program.

The approved FY2023 budget includes the purchase of a tractor for airfield ground maintenance. The purchase will utilize governmental and cooperative purchasing discounts through the DMS state contract number 25101900-21-STC.

Staff recommends the approval to purchase a tractor in the amount of \$40,000 and authorization for the Executive Director to execute all necessary documents on behalf of the Authority.

Information Items

Item I-1 Financial Update

Item I-2 Operations Update

Item I-3 Construction Projects Update

Item I-4 Business Development and Marketing Update

Public Speakers

Adjournment

Pursuant to 286.0105, Florida Statutes, the Airport hereby advises the public that if a person decides to appeal any decision made by the Airport Authority with respect to any matter considered at its meeting or hearing, he will need a record of the proceedings, and that for such purpose, affected persons may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. In accordance with the Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities needing special accommodation to participate in this meeting should contact the Airport (723-6227) at least 48 hours prior to the meeting.

MELBOURNE ORLANDO INTERNATIONAL AIRPORT

Income Statement August 31, 2022

| Year | To | Date | Act | tual |
|------|----|------|-----|------|
|------|----|------|-----|------|

| | i cai i o Da | ic Actuai | | | | |
|--|--------------|------------|-------------|----------|--|--|
| | 8/31/2022 | 8/31/2021 | \$ change | % change | | |
| Operating Revenue | | | | | | |
| Airline Landing Fees | 503,129 | 400,049 | 103,080 | 26% | | |
| Airline Service Fees | 2,158,460 | 1,790,488 | 367,972 | 21% | | |
| Land & Bldg Lease Rents | 8,582,750 | 8,327,860 | 254,890 | 3% | | |
| Terminal Rents | 222,828 | 214,458 | 8,369 | 4% | | |
| Parking Lot Fees | 1,561,566 | 944,487 | 617,080 | 65% | | |
| Car Rental Concessions | 1,432,573 | 759,187 | 673,386 | 89% | | |
| Restaurant Concessions | 194,405 | 35,591 | 158,814 | 446% | | |
| Mobile Home Park Rent | 1,873,639 | 1,819,733 | 53,907 | 3% | | |
| T-Hangar Rentals | 82,586 | 86,268 | (3,683) | -4% | | |
| Operating Grant Revenue | 83,760 | 92,054 | (8,294) | -9% | | |
| Other | 352,390 | 338,164 | 14,226 | 4% | | |
| Total Operating Revenues | 17,048,087 | 14,808,340 | 2,239,747 | 15% | | |
| Operating Expense: | | | | | | |
| Personnel Services | 4,995,699 | 4,684,398 | 311,300 | 7% | | |
| Contract Services | 6,834,368 | 4,051,709 | 2,782,659 | 69% | | |
| Police & Fire Services | 1,072,944 | 1,064,215 | 8,730 | 1% | | |
| Maintenance and Operations | 4,839,071 | 3,330,151 | 1,508,920 | 45% | | |
| Other | 23,184 | - | 23,184 | #DIV/0! | | |
| Total Operating Expenses | 17,765,266 | 13,130,473 | 4,634,793 | 35% | | |
| Operating Income (Loss) | (717,179) | 1,677,867 | (2,395,046) | | | |
| Non-Operating Revenue (Expense): | | | | | | |
| Passenger Facility Charges | 1,131,439 | 562,482 | 568,957 | 101% | | |
| Customer Facility Charges | 781,173 | 459,492 | 321,681 | 70% | | |
| CARES Grant Revenue | 7,120,153 | 4,848,740 | 2,271,413 | 47% | | |
| Gain on Sale of Assets | 5,030,826 | 824,715 | 4,206,111 | 510% | | |
| Interest Income (Loss) | 145,610 | 145,573 | 37 | 0% | | |
| Ad Valorem Tax Revenue | 943,786 | 907,332 | 36,454 | 4% | | |
| Ad Valorem Tax Expense | (949,655) | (911,762) | (37,893) | 4% | | |
| (Loss) on Disposal of Fixed Assets | (19,589) | | (19,589) | #DIV/0! | | |
| Interest Expense | (158,763) | - | (158,763) | #DIV/0! | | |
| Total Non-Operating Revenue (Expense) | 14,024,980 | 6,836,572 | 7,188,408 | | | |
| Net Income (Loss) Before Depreciation* | 13,307,801 | 8,514,439 | | | | |
| - | | | | | | |

^{*} Net Income before capital contributions and transfers

MELBOURNE ORLANDO INTERNATIONAL AIRPORT Statement of Revenues, Expenditures and Changes in Fund Net Assets August 31, 2022

| | | Annual | % of |
|--|------------|--------------|---------|
| - · · · · · | YTD Actual | Budget | Budget |
| Operating Revenues: | 502.100 | 407.105 | 1100/ |
| Airline Landing Fees | 503,129 | 426,185 | 118% |
| Airline Service Fees | 2,158,460 | 2,219,666 | 97% |
| Land & Bldg Lease Rents | 8,582,750 | 8,940,201 | 96% |
| Terminal Rents | 222,828 | 237,624 | 94% |
| Parking Lot Fees | 1,561,566 | 1,003,295 | 156% |
| Car Rental Concessions | 1,432,573 | 1,683,188 | 85% |
| Restaurant Concessions | 194,405 | 1,030,687 | 19% |
| Mobile Home Park Rent | 1,873,639 | 2,061,075 | 91% |
| T-Hangar Rentals | 82,586 | 113,528 | 73% |
| Operating Grant Revenue | 83,760 | 72,000 | 116% |
| Other | 352,390 | 339,888 | 104% |
| Total Operating Revenues | 17,048,087 | 18,127,337 | 94% |
| Operating Expense: | | | |
| Personnel Services | 4,995,699 | 5,808,015 | 86% |
| Contract Services | 6,834,368 | 8,525,376 | 80% |
| Police & Fire Services | 1,072,944 | 1,166,096 | 92% |
| Maintenance and Operations | 4,839,071 | 7,938,208 | 61% |
| Other | 23,184 | , , <u>-</u> | #DIV/0! |
| Total Operating Expenses | 17,765,266 | 23,437,695 | 76% |
| Operating Income (Loss) | (717,179) | (5,310,358) | |
| Non-Operating Revenue (Expense): | | | |
| Passenger Facility Charges | 1,131,439 | 1,301,510 | 87% |
| Customer Facility Charges | 781,173 | 1,112,001 | 70% |
| CARES Grant Revenue | 7,120,153 | 7,545,138 | 94% |
| Gain on Sale of Assets | 5,030,826 | _ | #DIV/0! |
| Interest Income (Loss) | 145,610 | 200,847 | 72% |
| Ad Valorem Tax Revenue | 943,786 | 1,982,252 | 48% |
| Ad Valorem Tax Expense | (949,655) | (1,936,135) | 49% |
| Gain (Loss) on Disposal of Fixed Assets | (19,589) | (-,,,,,,,,,, | #DIV/0! |
| Interest Expense | (158,763) | (200,000) | 79% |
| Total Non-Operating Revenue (Expense) | 14,024,980 | 10,005,613 | |
| Net Income (Loss) before | | | |
| Depreciation, Transfers, and Capital Contributions | 13,307,801 | 4,695,255 | |
| Depreciation Expense | (25,187) | _ | |
| Intra Transfer to Airport Capital | (20,107) | (100,000) | 0% |
| Net Income (Loss) After Transfers | 13,282,614 | | 070 |
| The modifie (1000) After Hallotelo | 13,202,014 | 4,595,255 | |

Melbourne Orlando International Airport Top 10 Operating Revenues 8/31/2022

| | | YTD | FY 22 % of | YTD | FY 21 % of | | |
|--------------|-----------------------------------|------------|------------------|------------|------------------|-----------|--------------|
| Rank | Description | FY 2022 | Total Rev | FY 2021 | Total Rev | \$ Change | % Change |
| | 1 Airfield Facilities Rental | 4,549,455 | 27% | 4,431,648 | 30% | 117,807 | 3% |
| | 2 Commercial Business Center Rent | 3,038,642 | 18% | 2,991,233 | 20% | 47,409 | 2% |
| | 3 Tropical Haven Revenue | 1,873,639 | 11% | 1,806,386 | 12% | 67,253 | 4% |
| | 4 Parking Revenue | 1,561,566 | 9% | 944,487 | 6% | 617,079 | 65% A |
| | 5 Car Rental Concession | 1,432,573 | 8% | 759,187 | 5% | 673,386 | 89% C |
| | 6 Ground Handling Revenue | 1,390,752 | 8% | 1,085,351 | 7% | 305,401 | 28% A |
| | 7 Terminal Rent-Airline | 809,483 | 5% | 780,502 | 5% | 28,981 | 4% |
| | 8 Hangar Rent | 738,339 | 4% | 699,908 | 5% | 38,431 | 5% |
| | 9 Landing Fees | 503,129 | 3% | 400,049 | 3% | 103,080 | 26% B |
| | 10 Terminal Concessions | 194,405 | 1% | 35,591 | 0% | 158,814 | 446% C |
| Total Top 10 | Operating Revenue | 16,091,983 | 94% | 13,934,342 | 94% | 2,157,641 | , |
| Other Operat | ing Revenue | 956,104 | 6% | 873,998 | 6% | 82,106 | 9% |
| Total Operat | ing Revenue | 17,048,087 | 100% | 14,808,340 | 100% | 2,239,747 | 15% |

A Increase is due to recovery in activity related to increase in passenger traffic as the Airport rebounds from the Covid 19 recession.

B Increase is due to increased flight activity and upgauging aircraft by scheduled carriers in 1st half of FY 22 coupled with a 5% rate increase that went into effect on 10/1/21.

C Increase is due to higher number of passengers related to new air service from TUI. In addition, last year's numbers are low because MLB waived the concession fee for part of the concession relief provided by FAA for qualifying concessionaires.

Melbourne Orlando International Airport Top 10 Operating Expenses 8/31/2022

| | N/MID | FY 22 % | von | FY 21 % | | |
|--------------------------------|----------------|----------------------|----------------|----------------------|-------------|--------------|
| Rank Description | YTD FY 2022 | Operating Expense | YTD FY 2021 | Operating Expense | \$ change | % change |
| 1 Personnel | 4,995,699 | 28% | 4,684,398 | 36% | 311,301 | 7% Change 7% |
| 2 Other Contract Services | 4,927,118 | 28% | 2,190,152 | 17% | 2,736,966 | 125% A |
| 3 Fire Services | 1,054,310 | 6% | 1,039,886 | 8% | 14,424 | 1% |
| 4 Contractual Employee | 790,159 | 4% | 450,122 | 3% | 340,037 | 76% B |
| 5 Electric | 630,664 | 4% | 465,780 | 4% | 164,884 | 35% C |
| 6 Consulting Fees | 566,763 | 3% | 490,552 | 4% | 76,211 | 16% D |
| 7 Risk Management | 415,727 | 2% | 386,702 | 3% | 29,025 | 8% |
| 8 Special Events Expense | 357,551 | 2% | 101,608 | 1% | 255,943 | 252% E |
| 9 Cable TV Expense | 315,565 | 2% | 289,397 | 2% | 26,168 | 9% |
| 10 Advertising Expense | 281,832 | 2% | 121,082 | 1% | 160,750 | 133% F |
| Total Top 10 Operating Expense | 14,335,388 | 81% | 10,219,679 | 78% | | |
| Other Operating Expense | 3,429,878 | 19% | 2,910,794 | 22% | 519,084 | 18% |
| Total Operating Expense | 17,765,266 | 100% | 13,130,473 | 100% | 4,634,793 | 35% |

A MLB started new international air service (TUI) in FY 22 which as resulted in higher expense for customs (up \$1,351,000), ground handling (up \$1,152,000), and aircraft fueling (up \$127,000).

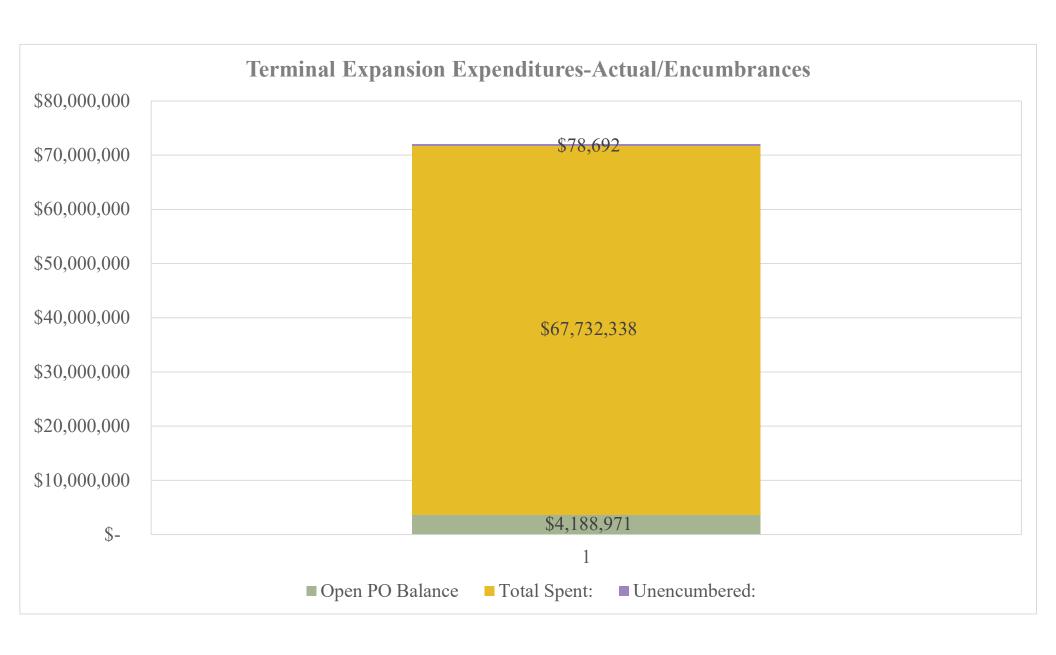
B Increase due to increase in ambassador costs (up \$163,000) associated with staffing for international operations. The Tropical Haven manager and Maintenance worker retired in February and April 2022, respectively, these positions have been filled with temp employees so the result is \$52,000 increase in Contractual Employee expense. The airport has more temp custodians and maintenance employees, there was a shortage of workers last year, which has resulted in higher costs for the terminal org (up \$94,000).

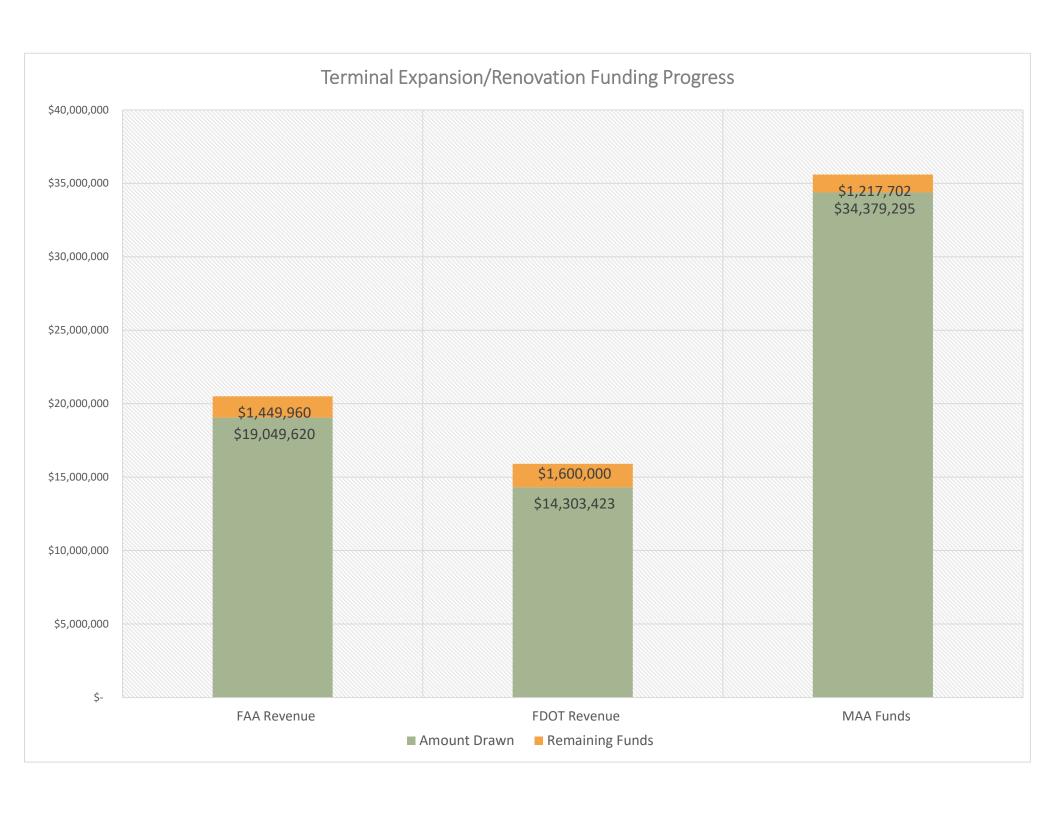
C Increase is a result of the larger facility which has added 86,000 sq feet of space that has increased consumption of electricity.

D Increase is due to increase in use of VHB (approved by Board in Dec meeting), land appraisals for development, ACDBE Plan preparation, and air service fees to Adept Aviation (per contract, MLB pays \$5,000 per new route) for Allegiant and TUI air service. Expense for the new air service has been recorded for 3 routes on Allegiant and 4 routes on TUI for routes that were started by March 2022.

E Increase is due to costs associated with start-up of TUI operations such as the passenger meal program (\$246k), passenger goodie bags (\$16,802), and staff customer service training (\$32,033). In prior year, MLB had the air show and costs associated with putting on the show were coded to special events expense.

F Increase is due to preparation of the inflight video to promote MLB (\$61,500) and the "Why Fly MLB" advertising campaign (\$113,530), both of these are non-recurring FY 22 expenses.





10/17/2022

| | In | itial Amount | | | Rema | ining Funds | |
|----------------------------|-----|---------------|----|------------|-------|-----------------|--|
| MAA Funds | Gra | nnt/Debt/Cash | Am | ount Drawn | Alloc | ated To Project | CARES Grant Amount Total Drawn Balance |
| FAA Grant 49-CARES | \$ | 13,626,031 | \$ | 13,626,031 | \$ | - | \$ 19,823,709 \$ 16,848,276 \$ 2,975,433 |
| Land Sales-Nasa Property | \$ | 815,000 | \$ | 815,000 | \$ | - | |
| Land Sales-Police Property | \$ | 3,229,962 | \$ | 3,229,962 | \$ | - | |
| Land Sales-USPS Property | \$ | 1,781,732 | \$ | 1,781,732 | \$ | - | |
| Debt | \$ | 15,000,000 | \$ | 15,000,000 | \$ | - | |
| Reserves | \$ | 1,144,272 | | | \$ | 1,144,272 | |
| MAA Funds Drawn | \$ | 35,596,997 | \$ | 34,452,725 | \$ | 1,144,272 | |
| MAA Funds Used | | | \$ | 34,379,295 | | | |
| Increase Cash/Investments | | | \$ | 73,430 | | | |

Melbourne Orlando Int'l Airport Cash Flow Projection 10/17/2022

| | September-22 | October-22 | November-22 | December-22 | January-23 | February-23 | March-23 | April-23 | May-23 | June-23 | July-23 | August-23 |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Beginning Cash/Investment Balance | \$ 26,714,562 | \$ 26,614,728 | \$ 26,480,471 | \$ 22,241,400 | \$ 22,569,169 | \$ 23,950,918 | \$ 24,591,861 | \$ 24,657,484 | \$ 23,913,608 | \$ 22,720,603 | \$ 24,087,122 | \$ 24,061,062 |
| | | | | | | | | | | | | |
| | | | | | | | | | | | | |
| Operating Revenue | 1,527,349 | 1,678,337 | 1,678,337 | 1,678,337 | 2,715,059 | 1,678,337 | 1,678,337 | 1,678,337 | 1,678,337 | 1,678,337 | 1,678,337 | 1,678,337 |
| Plus: CRSSA Grant | | | | | 1,000,000 | | | | | 1,000,000 | | |
| Less: Prepaid Rent Recorded as Deferred Revenue | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) |
| Plus: Monthly Collections Ad Valorem Tax | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 |
| Operating Expense: | | | | | | | | | | | | |
| Liability Insurance | | | | | | | | | | | | (72,540) |
| Personnel | (475,733) | (475,733) | (522,409) | (522,409) | (522,409) | (522,409) | (522,409) | (522,409) | (522,409) | (522,409) | (522,409) | (522,409) |
| TUI Marketing Incentive Reimbursement | | | (250,000) | | (250,000) | | (250,000) | | (250,000) | | (300,000) | |
| Interest Expense | | | (143,325) | | | | | | (143,325) | | | |
| Maintenance and Operations Expense | (1,431,779) | (1,357,991) | (4,007,088) | (1,357,991) | (1,357,991) | (1,357,991) | (1,357,991) | (1,357,991) | (1,357,991) | (1,357,991) | (1,357,991) | (1,357,991) |
| | | , , , | , | , | , | | , | , , , | , | , , , | , , , | , |
| Net Increase (Decrease) in Cash Flow from Operations | (273,447) | (48,671) | (3,137,769) | (95,347) | 1,691,375 | (95,347) | (345,347) | (95,347) | (488,672) | 904,653 | (395,347) | (167,887) |
| Total Capital Outlay | (964,542) | (2,314,660) | (1,311,289) | (248,111) | (1,976,734) | (247,000) | (100,000) | (1,249,000) | (1,000,000) | (649,000) | (400,000) | (744,933) |
| 1 , | | | | | | | | | (1,000,000) | | | |
| Total Capital Grant Revenue | 924,039 | 2,004,871 | 30,112 | 512,240 | 1,536,140 | 837,942 | 300,000 | 280,878 | 160 671 | 850,000 | 500,000 | 250,000 |
| PFC Collections (Reimbursement of Eligible Costs) | 115,464 | 120,904 | 97,747 | 86,396 | 71,171 | 78,985 | 114,645 | 173,673 | 160,671 | 141,759 | 146,335 | 157,852 |
| CFC Collections | 98,652 | 103,299 | 82,128 | 72,591 | 59,798 | 66,363 | 96,325 | 145,921 | 134,997 | 119,107 | 122,952 | 132,628 |
| Debt Draws (from Escrow) 15,000,000 | | - | | | | | | | | | | |
| Net Increase (Decrease) in Cash From Capital and Debt | 173,613 | (85,586) | (1,101,302) | 423,116 | (309,625) | 736,290 | 410,970 | (648,529) | (704,332) | 461,866 | 369,287 | (204,454) |
| Beginning Cash/Investments | 26,714,562 | 26,614,728 | 26,480,471 | 22,241,400 | 22,569,169 | 23,950,918 | 24,591,861 | 24,657,484 | 23,913,608 | 22,720,603 | 24,087,122 | 24,061,062 |
| Ending Cash/Investments | 26,614,728 | 26,480,471 | 22,241,400 | 22,569,169 | 23,950,918 | 24,591,861 | 24,657,484 | 23,913,608 | 22,720,603 | 24,087,122 | 24,061,062 | 23,688,721 |

Melbourne Orlando Int'l Airport Cash Flow Projection - Capital Exp and Grant Revenue 10/17/2022

| Capital Project Expenditures | Proj # | | | itures September-22 | October-22 | November-22 | December-22 | January-23 | February-23 | March-23 | April-23 | May-23 | June-23 | July-23 | August-23 |
|--|----------------|----------------|---------------------------------------|---------------------|-------------|-------------|-------------|-------------|-------------|-----------|-------------|-------------|-----------|-----------|-----------|
| Airfield Utilities-GA Dr. & SO Lift | 51119 | 1,400,000 | | | | | | | | | | | | | |
| Security System-phase 1 | 50419 | 461,959 | | | | | | | | | | | | | |
| Terminal Exp-Public Space (Haskell) | 50519 | 50,709,491 | * * | | | (830,000) | | (1,715,985) | | | | | | | |
| Terminal Exp-Public Space (Others) | 50519 | 1,338,349 | · · · · · · · · · · · · · · · · · · · | | (23,022) | (21,635) | | | | | | | | | |
| Terminal Exp-PBBs (2) | 54119 | 3,024,428 | · · · · · · · · · · · · · · · · · · · | · / | - | | | | - | - | | | | | |
| Terminal Exp-Apron | 54219 | 13,354,669 | * * | | | | | | | | | | | | |
| Terminal Exp-VIP Lounge (Iveys) | 54319 | 891,885 | ` | - 3,774) | (100,000) | (100,000) | (58,111) | | | | | | | | |
| Terminal Exp-Welcome Center (Iveys) | 54519 | 1,613,553 | | | | | | | | | | | | | |
| Terminal Exp-Common Use Tech Equip | 54619 | 252,204 | | 2,234) - | (19,970) | | | | | | | | | | |
| Terminal Exp-Int'l Waste Facility | 54719 | 32,665 | | 2,665) | | | | | | | | | | | |
| Terminal Exp-FF&E | 55319 | 709,547 | C (63 | 3,235) | (76,312) | | | | | | | | | | |
| In Line Baggage System-Design | 50121 | 1,024,944 | D (46 | 3,630) (55,565) | (150,000) | (150,000) | (100,000) | (105,749) | | | | | | | |
| Airplane Deposit Facility | 50619 | 70,000 | C | | | | | (70,000) | | | | | | | |
| Taxiway S Improvements-Phase 1 | 50120 | 3,400,000 | D | | | | | | | | | | | | |
| Perimeter Road Rehab | 50220 | 125,000 | С | | | | | | | | | | | | |
| PBB 5 Replacement | 50320 | 1,669,094 | D | | | | | | | | | | | | |
| Aerospace Dr. Lift Station Replace | 50520 | 85,000 | C | | | | | (85,000) | | | | | | | |
| Aerospace Parking/Security | 50022 | 337,534 | C (33 | 7,534) - | | | | | | | | | | | |
| Rental Car Parking Improvements | 50222 | 300,713 | C (23 | 5,009) (49,990) | (14,714) | | | | | | | | | | |
| Tropical Haven Facility Improvements | 50620 | 298,491 | C (23 | 1,576) | - ' | | | | | | | | | | |
| Northside Expansion | 54120 | 9,392,132 | D | | | | | | | | | | | | |
| Northside Exp-St. Michael Pl Ext | 54220 | 6,100,000 | D (2,12 |),407) (48,678) | (300,000) | (209,654) | | | | | | | | | |
| Northside Exp-T/W M Ext | 54320 | 3,930,000 | D | - | | | | | | | | | | | |
| Northside Exp-Infrastructure Dev | 54420 | 3,102,444 | D (1,39 | - 1,226) | (163,562) | | | | | | | | | | |
| Equipment Purchases | | 1,733,969 | C | - | (245,000) | | (90,000) | | (247,000) | | (249,000) | | (149,000) | | (744,933 |
| T-Hangars Phase 1 | TBD | 3,000,000 | D | | | | | | | (100,000) | (1,000,000) | (1,000,000) | (500,000) | (400,000) | |
| Total Capital Outlay | | | | (964,542) | (2,314,660) | (1,311,289) | (248,111) | (1,976,734) | (247,000) | (100,000) | (1,249,000) | (1,000,000) | (649,000) | (400,000) | (744,933 |
| Grant Revenue | | | | | | | | | | | | | | | |
| TERMINAL EXPANSION GRANTS | | | | | | | | | | | | | | | |
| City Grant (\$500,000) | | | 50 | - 000,000 | | | | | | | | | | | |
| FDOT-Terminal Rehab FY 20/FY 21 (4 | 138452-1-94-0 | 03\$10,000,504 | 4) 8,40 | ,504 - | 1,062,058 | | | | 537,942 | - | | | | | |
| FAA Discretionary PBBs (2) Grnt 50-F | FY 20 (\$2,644 | ,650) | 2,38 |),185 - | 264,465 | | | | | | - | - | - | | |
| FAA Ent Grnt 48 Term Rehab FY 20-F | Y 22 (\$7,410 | ,486) | 6,66 | 9,435 | | | | 741,049 | | | | - | - | - | - |
| FAA Supplemental Grnt 51 Term Reha | b - FY 20 (\$4 | ,444,444) | 4,00 |),000 | | - | | 444,444 | | | | | - | - | - |
| FAA Discretionary Ramp - FY 20 (\$6,0 | (00,000) | | 5,37 | 5,961 624,039 | | - | | | | | | | | | |
| FDOT DRA-Ramp Reimb (\$5,000,000) | , | | | 300,000 | | | 300,000 | | | 300,000 | | | 300,000 | | |
| FAA Discretionary-ARFF Truck (\$670,43 | 9) | | | | | | | | | | | | | | |
| TSA OTA-In Line Baggage Sys Design (\$ | 711,496) | | | | 289,625 | | | 350,647 | | | 71,224 | | - | | |
| NORTHSIDE EXPANSION GRANTS | | | | | | | | | | | | | | | |
| FDOT (St. Michael Pl Ext) | 5422 | 4,783,000 | 1,73 | - 1,684 | 388,723 | | 48,678 | | 300,000 | | 209,654 | | - | | |
| FDEO (Inf Dev) | 54420 | 3,922,132 | 1,36 | - 1,114 | | 30,112 | 163,562 | | - | | - | | - | | |
| FDOT FY 23 T Hangar Grant | TBD | 1,500,000 | | | | | | | | | | | 550,000 | 500,000 | 250,000 |
| | | | | | | | | | | | | | | | |

MELBOURNE ORLANDO INTERNATIONAL AIRPORT (MLB) MONTHLY ACTIVITY REPORT SEPTEMBER 2022

| | | | MO CHANGE | | | YTD CHANGE |
|------------------------------|--------|--------|-----------|----------|----------|------------|
| | 2022 | 2021 | (%) | 2022 YTD | 2021 YTD | (%) |
| PASSENGERS | | - | | | | - |
| Revenue PAX - Domestic | | | | | | |
| Enplaned | 14,119 | 14,261 | -1.0% | 167,202 | 122,663 | 36.3% |
| Deplaned | 13,425 | 13,829 | -2.9% | 164,385 | 119,289 | 37.8% |
| Total Revenue PAX - Domestic | 27,544 | 28,090 | -1.9% | 331,587 | 241,952 | 37.0% |
| Revenue PAX - Int'l | • | | | • | | |
| Enplaned | 17,792 | 21 | 84623.8% | 98,452 | 366 | 26799.5% |
| Deplaned | 16,969 | 76 | 22227.6% | 103,268 | 1,087 | 9400.3% |
| Total Revenue PAX - Int'l | 34,761 | 97 | 35736.1% | 201,720 | 1,453 | 13783.0% |
| Non-Revenue PAX | | | | | | |
| Enplaned | 726 | 608 | 19.4% | 6,631 | 6,672 | -0.6% |
| Deplaned | 687 | 783 | -12.3% | 6,274 | 6,637 | -5.5% |
| Total Non-Revenue PAX | 1,413 | 1,391 | 1.6% | 12,905 | 13,309 | -3.0% |
| Total PASSENGERS | 63,718 | 29,578 | 115.4% | 546,212 | 256,714 | 112.8% |
| AIRCRAFT OPERATIONS | | | | | | |
| Air Carrier | 481 | 454 | 5.9% | 4,618 | 4,081 | 13.2% |
| Air Taxi | 140 | 218 | -35.8% | 1,543 | 2,478 | -37.7% |
| General Aviation - Itinerant | 7,050 | 7,294 | -3.3% | 63,782 | 61,397 | 3.9% |
| General Aviation - Local | 3,631 | 5,239 | -30.7% | 38,914 | 38,152 | 2.0% |
| Military | 25 | 39 | -35.9% | 680 | 662 | 2.7% |
| Total OPERATIONS | 11,327 | 13,244 | -14.5% | 109,537 | 106,770 | 2.6% |

Melbourne Orlando International Airport Police Department Monthly Activity Report September

| Police Activity/ TSA Required Checks | Sept. 2020 | Sept. 2021 | Sept. 2022 |
|---|------------|------------|------------|
| | | | 100 |
| Response to Door & Gate Alarms | 80 | 225 | 391 |
| TSA Assists | 2 | 1 | 4 |
| Perimeter | 142 | 129 | 118 |
| Door inspections | 8 | 9 | 9 |
| SID <mark>A & Secu</mark> re Area Inspections | 333 | 243 | 188 |
| Gate Inspections | 6 | 7 | 6 |
| Customs Assists / Weapons Check | 11 | 0 | 3 |
| Security Violations | 2 | 2 | 3 |
| Assist to Other Agencies | 18 | 14 | 35 |
| Aircraft Alerts | 1 | 2 | 0 |
| Arrests | 1 | 0 | О |
| *Other Incident Reports | 598 | 546 | *364 |
| Traffic Details/ Parking | 3 | 35 | 17 |
| Citations/Warnings | | No. | |
| K9 training & patrols | 1 | 2 | O |
| Total | 1,196 | 1,215 | 1,138 |
| | 4 | | |
| Administrative Action | - | | |
| Security Badges Issued | 117 | 164 | 136 |
| Parking Permits Issued | 5 | 8 | 11 |
| | | | |
| Total | 122 | 172 | 147 |
| | The second | A TA | |



Renee Purden, ACE
Chief of Police/ Director of Public Safety

^{*}Other incident reports may include Citizen Assists, Officer Stand By, Suspicious Incidents, Vehicle Crash Reports, and Disturbances



- *Call reduction on exterior perimeter patrols due to increased flights and responsibilities in the terminal and immediate surrounding areas compared to 2020 and 2021.
- *During the month of September, MAPD had (4) open officer positions which affects the monthly activity information.

Security Violations

- 2- Written violations issued for an unsecured gate N383V and N385p.
- 1-Written violation was issued for the unescorted person in the Mezzanine.

MISC./ OTHER

- (13) Medical assists in the month of September
- (4) Prohibited ammo at the checkpoint, confiscated for destruction.
- (3) Agency assist to Customs Border Patrol
- (4) Agency assists to MPD for Rapid ID requests
- 09/2/22- 1 Air Terminal Pkwy (terminal)- Agency assist with MPD in reference to an attempt to locate an individual. The subject was located later in Melbourne by MPD.
- 09/03/22- 1 Air Terminal Pkwy (Coastal News) A well-being check on an employee due to no call no show to work.
- 09/04/22- Verbal disturbance at the checkpoint The subject complied with TSA and was allowed to fly.
- 09/04/22- 1 Air Terminal Pkwy: MAPD responded to a car rental counter in reference to a theft incident. A report was completed and submitted.
- 09/05/22-1 Air Terminal Pkwy (long-term parking) Report of vandalism to a vehicle parked in the lot. Incident report completed. The CCTV camera did not yield any evidence.
- 09/05/22- 315 Nieman Ave Agency assist with MPD in reference to a stolen vehicle from their city. The vehicle was not located on airport property.
- 09/06/22-1 Air Terminal Pkwy (American ticketing) Officer standby in reference to an upset customer.
- 09/06/22-1 Air Terminal Pkwy (curbside) vehicle accident. Driver's exchange completed.
- 09/07/22- Nasa/MLK Agency assist with MPD in reference to a subject walking in and out of traffic. Subject transported by MPD for mental evaluation.
- 09/07/22- 702 Harry Sutton Rd reference a report of vandalism of a vehicle parked in the lot. Incident report completed. The CCTV camera did not yield any evidence.



- 09/08/22-1 Air Terminal Pkwy (commercial Lane) in reference to a verbal disturbance at the bus stop involving two riders. When officers arrived both parties separated heading in different directions away from the airport.
- 09/09/22- 1 Air Terminal Pkwy Ed (terminal) MAPD officers were on heightened alert/ patrol in the terminal due to the MPD Suburban lodge shooting.
- 09/10/22-1401 General Aviation- (Shelt-air) reference verbal disturbance involving a pilot who wanted to get his plane from his hangar with an escort. The issue was resolved, and OPS assisted with the escort.
- 09/11/22-1 Air Terminal Pkwy(curbside) reference a vehicle mishap involving a Mears transport bus hitting a stop sign. There were no passengers on board, and no injuries were reported.
- 09/13/22- Ed Foster/ 220V gate -Vehicle vs pole, no injuries sustained; crash report completed.
- 09/13/22- Fallon Pilot Shop- Reference theft of headphones. This case was sent to State Attorney's office for criminal charges.
- 09/14/22-N277V gate post damaged by an unknown vehicle, airport OPS was notified. Information report completed. CCTV cameras did not provide any evidence.
- 09/15/22- Harry Sutton Rd (New airport hotel) Reference vehicle crash. No injuries were reported, vehicle crash report was completed.
- 09/17/22- St Michaels/ Apollo -Agency Assist with MPD reference an attempt to locate a mentally unstable person who made threats. The subject was located and transported to COC by MPD.
- 09/19/22- 1 Air Terminal Pkwy (curbside)-Drug/narcotic medicine found on the curb was taken into property for destruction.
- 09/21/22- 1 Air Terminal Pkwy (rental lot)- Crash in rental car lot, report completed.
- 09/23/22-1 Air Terminal Pkwy (bus stop) In reference to a suspicious person in the area of the men's ticketing restrooms. Upon police arrival, the subject left the area on the bus.
- 09/24/22- Ted Huff (cell lot) 48 hr. tow stickers placed on two unattended vehicles in the lot. The owners removed the vehicles within the designated time.
- 09/25/22- 1401 General Aviation (Atlantic Jet Center)- Agency assist to FAA in locating an Emergency Locator Transmitter (ELT) causing interference. The interruption was found, and the FAA was notified.
- 09/26/22-608 Buckingham Ave- Agency assist to MPD in reference to a mentally unstable subject. The subject was evaluated and turned over to MPD.
- 09/28/22- The airport terminal closed at 2 pm due to Hurricane Ian.

