

MELBOURNE AIRPORT AUTHORITY BOARD MEETING

AGENDA - REVISED

May 25, 2022, at 8:30 AM

Melbourne Orlando International Airport Board Room

Pledge of Allegiance

Airport Announcements

Executive Director's Recognition of Excellence Award

Action Items

Approval of the minutes for the April 27, 2022, regularly scheduled Board Meeting.

Item A-1 Recommendation to Approve Upgrades to Information Technology Equipment for U.S. Customs and Border Protection.

U.S. Customs and Border Protection (CBP) User Fee locations require information technology equipment and communication upgrades every three to five years or as required. Upgrades will include data equipment, networking, workstation, passport readers, and cameras. The last system upgrade was completed in 2017. The Airport is responsible to reimburse CBP for costs associated with the upgrades and failure to comply could result in no longer being operational. CBP estimates the upgrades to be \$263,800 with a recurring annual fee of \$17,310 for continued networking.

Staff recommends approval to upgrade Information Technology Equipment for U.S. Customs and Border Protection, and authorization for the Executive Director to execute said agreement on behalf of the Authority.

Item A-2 Recommendation to Approve Renewal of Airport Liability Insurance Coverage Policy in the Amount Not-To-Exceed \$64,440.

The Airport's annual liability insurance coverage policy is due to expire on July 14, 2022. The Airport utilizes aviation insurance broker, Arthur J. Gallagher Risk Management Services, Inc. (Gallagher), to assist with obtaining proposals from aviation insurers, evaluation of carrier stability, and providing aviation coverage recommendation for airports. Gallagher marketed coverage to multiple insurers for the renewal and obtained three (3) separate quotes from insurers.

| CARRIER | Current Premium | | ACE operty & sualty Ins | ational nion Fire Ins | Starr Indemnity & Liability Ins | | |
|------------------------|--------------------|--------|-------------------------|-----------------------------|---------------------------------------|----------|--|
| Annual Premium | \$ | 60,450 | \$ 94,356 | \$ 64,440 | \$ | 44,449 | |
| \$ Change from Current | | | | | | | |
| Premium | | | \$ 33,906 | \$ 3,990 | \$ | (16,001) | |
| % Change from Current | | | | | | | |
| Premium | | | 56% | 7% | | -26% | |

While Starr Indemnity and Liability company offers a premium reduction of \$20,000, the coverages offered are not as inclusive as coverages provided by National Union Fire Insurance Company. Gallagher recommends proceeding with National Union Fire Insurance company as the coverages offered are of best value to the Airport.

Staff recommends renewing the Airport's General Liability Insurance Coverage with National Union Fire Insurance Company in the amount not-to-exceed \$64,440 for a one-year term and authorization for the Executive Director to execute said agreement on behalf of the Authority.

Item A-3 Recommendation to Approve Resolution 2-22 to Amend the Florida Department of Transportation Grant to Fund the Terminal Renovation and Expansion Project.

This action item is to approve the amendment to increase the Florida Department of Transportation's (FDOT) grant for the Terminal Renovation and Expansion Project which has a 50 percent match. The funding for the proposed grant is:

| Funding Source | Cı | urrent Amount | <u> </u> | <mark>Amendment</mark> | Re | vised Amount |
|----------------|----|---------------|----------|------------------------|----|--------------|
| FDOT | \$ | 8,400,504 | \$ | 1,600,000 | \$ | 10,000,504 |
| MAA | \$ | 8,400,504 | \$ | 1,600,000 | \$ | 10,000,504 |
| Total Funding | \$ | 16,801,008 | \$ | 3,200,000 | \$ | 20,001,008 |

The acceptance of this grant will not impact the overall budget for the project but will modify the funding to increase the amount of state grant funding and will reduce the amount of Airport funds required to complete the project.

Staff recommends approval of Resolution 2-22 to amend the Florida Department of Transportation grant for the Terminal Renovation and Expansion Project and authorization for the Chairman to execute said resolution on behalf of the Authority.

Item A-4 Recommendation to Approve a Purchase Order with Arconas Corporation in the Amount of \$114,467.

As a result of consistent flight delays causing an overlap in outbound operations for TUI, along with the delays in being able to utilize the new hold-room, and the anticipated increase in both domestic and international flight activity, staff identified a need for additional bench seating in the terminal. After a review of our projected flight activity and times, staff determined that an additional 150 seats in the hold-room areas of the Airport will be necessary to ensure the terminal has adequate seating requirements for passengers.

Staff recommends approval of a Purchase Order with the Arconas Corporation in an amount \$114,467, which includes delivery, assembly, and installation of 150 bench seats in the terminal.

Item A-5 Recommendation to Approve Change Orders 8 through 11 to DP Development, LLC for Scope Changes Related to Unforeseen and Regulatory Conditions for the Northside Expansion Project: St. Michael Place Extension Phase 3 in the Amount of \$53,862.17.

As part of the Northside Expansion, the roadway is being extended from the current St. Michael Place toward the western edge of the airport property and connecting into General Aviation Drive. Along with the road extension are underground utilities, a barrier wall, and retention ponds.

During the installation of the retention ponds, a hard pan surface was encountered underground that would prevent the ponds from percolating. Additional excavation and clearing were required to remove the hard pan material and replace it with a more suitable material. Additional changes include adjustments to the new pavement markings per regulatory issues resulted in additional painting, and a temporary drain was added into the 56-acre parcel to allow for drainage across the new road to prevent flooding until the parcel is developed. Below is the summary of the current change orders for this project.

| Proj# | СО | Description | An | Amount | | v Contract \$ | Remarks |
|--------|----------|--------------------------------|----|--------------|----|---------------|------------|
| | | Contract amount | \$ | 3,197,255.50 | \$ | 3,197,255.50 | |
| 54220- | CO 01-07 | Previously Approved | \$ | 412,821.64 | \$ | 3,610,077.14 | |
| 54420- | CO-08 | Pond Hard Pan Removal | \$ | 29,000.00 | \$ | 3,639,077.14 | Unforeseen |
| 54220- | CO-09 | Pavement Marking Changes | \$ | 6,403.82 | \$ | 3,645,480.96 | Regulatory |
| 54420- | CO-10 | Additional Clearing | \$ | 10,120.00 | \$ | 3,655,600.96 | Unforseen |
| 54420- | CO-11 | Added Drains | \$ | 8,338.35 | \$ | 3,663,939.31 | Unforseen |
| | | Current Change Order Sum | \$ | 53,862.17 | | | |
| | | Total Contract Changes to Date | | | \$ | 466,683.81 | |

These costs are within the project budget and are covered under the 100 percent reimbursable grant for this project.

Staff recommends approval of Change Orders 8 through 11 to DP Development, LLC for scope changes related to unforeseen and regulatory conditions for the Northside Expansion Project: St. Michael Place Extension Phase 3 in the amount of \$53,862.17 and authorization for the Executive Director to execute said agreement on behalf of Authority.

Item A-6 Recommendation to Increase the Purchase Order to KMI International, Inc., (KMI) Under its Continuing Services Contract, to Extend the Project Management Services for the Terminal Renovation and Expansion Project: Apron Reconstruction/Expansion in an Amount Not-To-Exceed \$78,375.

In May 2020, KMI was hired under its Continuing Services Contract to provide project management services for the Terminal Renovation and Expansion Project for a two-year period to assist staff in the review of the design and construction of the terminal project.

Due to issues beyond the control of KMI, including the pandemic and supply chain issues, the terminal contractor has not completed the project. KMI has been involved with all aspects of the construction. To continue with its services until the completion of the project, KMI will continue with reviewing schedule modifications and updates, electrical issues, roofing issues and any other issue that could impact the overall project. This proposal is for a month-to-month extension up to October 2022 and can be terminated earlier at any time once the terminal project is complete.

The PO tasks are listed below with the third task being the extension of KMI's services:

| Total PO Amount | \$843,389 |
|---|------------------|
| KMI Task 3 PO (Extend PM Services) | <u>\$ 78,375</u> |
| KMI Task 3 PO (FAA required RPR) | \$ 76,670 |
| KMI Task 2 PO (FAA required RPR) | \$292,344 |
| KMI Task 1 PO (Project Management Services) | \$396,000 |

Staff recommends approval of the increase of a purchase order to KMI International, Inc. in an amount not-to-exceed \$78,375 for providing project management services for the Terminal Renovation and Expansion Project and authorization for the Executive Director to execute said contract on behalf of Authority.

Item A-7 Recommendation to Award a Purchase Order to Ivey's Construction, Inc. Under its Continuing Services Contract for Installation of the 10-inch GSE Pavement on the Apron Project in an Amount Not-To-Exceed \$742,040.

The design for the terminal apron project was completed and bid prior to the terminal building design being completed. This was required in order to secure grant funding within the current year. All the pavement for the terminal apron project was in the scope of work for the apron contractor to perform. Portions of the apron pavement could not be completed until the terminal contractor completed certain sections of the building expansion, including the structural for the connector bridges.

Due to timing of the work, the apron contractor completed its part of the work and demobilized from the site. When the work for the apron was ready to continue, the apron contractor refused to remobilize his crews without being compensated for his remobilization costs and the cost escalation of ready-mix concrete. In lieu of providing a change order to the apron contractor, the remaining work was assigned to the terminal contractor. This left a gap from the terminal pavement to the apron pavement.

Due to the critical schedule requirement for the remaining 17-inch thick concrete to be placed, staff worked with Ivey's Construction under its continuing services contract to procure the remaining pavement work as it was currently on site for other portions of the terminal project. After review of the pavement, Ivey's Construction suggested a Value Engineering alternative for the placement of the concrete. It hired Airport Engineering Company (AEC) to review the pavement alternative and AEC became the Engineer of Record for the apron pavement work being performed by Ivey's Construction.

With the cost escalation of concrete, pavement thickness was reduced to 10 inches to offset the higher costs. This was determined to be acceptable as the location of the reduced concrete would not be in the vicinity of where aircraft would travel but could support the weight of the push-back tugs. Saving was also achieved in the general conditional and mobilization as Ivey's Construction was working concurrently on other Airport projects.

This scope of work is currently in the apron contractor's contract. Staff is working with the apron contractor to establish final quantities for a deductive change order that will be brought to the Board next month that will offset this request to keep the overall terminal project budget within the Board approved amount.

Staff recommends approval of a purchase order to Ivey's Construction, Inc. under its continuing services contract for the installation of the 10-inch GSE pavement on the apron project in an amount not-to-exceed \$742,040 and authorization for the Executive Director to execute said agreement on behalf of Authority.

Item A-8 Recommendation to Approve the Naming of the New Road on the Northside Development Project to Bill Potter Drive that Runs North and South Between St. Michael Place and General Aviation Drive.

As part of the Northside Development Project, St. Michael Place, which currently turns south into General Aviation Drive, will become a new named road at a T-intersection as St. Michael Place is extended further west and turning south at the end of the Airport's property.

A road name needs to be established before the completion of the project to be incorporated into the as-built survey. This new road name will be recorded with the City and the County as part of its emergency services.

Staff recommends approval of Bill Potter Drive as the name of the newly created road.

Information Items

- Item I-1 Financial Update
- Item I-2 Operations Update
- Item I-3 Construction Projects Update
- Item I-4 Business Development and Marketing Update

Public Speakers

Adjournment

Pursuant to 286.0105, Florida Statutes, the Airport hereby advises the public that if a person decides to appeal any decision made by the Airport Authority with respect to any matter considered at its meeting or hearing, he will need a record of the proceedings, and that for such purpose, affected persons may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. In accordance with the Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities needing special accommodation to participate in this meeting should contact the Airport (723-6227) at least 48 hours prior to the meeting.

MELBOURNE ORLANDO INTERNATIONAL AIRPORT

Income Statement March 31, 2022

Year To Date Actual

| | 3/31/2022 | 3/31/2021 | \$ change | % change |
|--|---------------------------------------|-----------|---------------------------------------|-----------|
| Operating Revenue | 010112022 | 3/31/2021 | o change | 70 Change |
| Airline Landing Fees | 291,612 | 186,145 | 105,467 | 57% |
| Airline Service Fees | 1,124,954 | 872,823 | 252,131 | 29% |
| Land & Bldg Lease Rents | 4,612,288 | 4,557,968 | 54,320 | 1% |
| Terminal Rents | 117,394 | 116,977 | 417 | 0% |
| Parking Lot Fees | 826,463 | 378,344 | 448,120 | 118% |
| Car Rental Concessions | 499,290 | 348,784 | 150,506 | 43% |
| Restaurant Concessions | 39,125 | 19,243 | 19,882 | 103% |
| Mobile Home Park Rent | 1,023,790 | 968,542 | 55,248 | 6% |
| T-Hangar Rentals | 45,428 | 48,411 | (2,983) | -6% |
| Operating Grant Revenue | 30,060 | 40,191 | (2,363) $(10,131)$ | -25% |
| Other | 164,489 | 227,926 | (63,437) | -23% |
| Total Operating Revenues | 8,774,895 | 7,765,355 | 1,009,540 | 13% |
| 1 out opolusing 10 on ab | 0,774,023 | 7,705,555 | 1,009,540 | 1370 |
| Operating Expense: | | | | |
| Personnel Services | 2,554,837 | 2,526,525 | 28,312 | 1% |
| Contract Services | 2,108,966 | 2,436,619 | (327,653) | -13% |
| Police & Fire Services | 582,508 | 579,986 | 2,521 | 0% |
| Maintenance and Operations | 2,286,799 | 1,687,724 | 599,075 | 35% |
| Other | 2,200,799 | 1,007,724 | 0 | #DIV/0! |
| Total Operating Expenses | 7,533,109 | 7,230,854 | 302,255 | 4% |
| | 1,000,100 | 1,250,051 | 302,233 | -770 |
| Operating Income (Loss) | 1,241,786 | 534,501 | 707,285 | |
| Non-Operating Revenue (Expense): | | | | |
| Passenger Facility Charges | 419,508 | 192,910 | 226,598 | 117% |
| Customer Facility Charges | 269,469 | 236,250 | 33,219 | 14% |
| CARES Grant Revenue | 4,144,720 | 2,955,417 | 1,189,303 | 40% |
| Gain on Sale of Assets | 3,230,752 | 824,715 | 2,406,037 | 292% |
| Interest Income (Loss) | 56,602 | 83,125 | (26,523) | -32% |
| Ad Valorem Tax Revenue | 943,786 | 907,332 | 36,454 | 4% |
| Ad Valorem Tax Expense | (949,655) | (911,762) | (37,893) | 4% |
| (Loss) on Disposal of Fixed Assets | · · · · · · · · · · · · · · · · · · · | - | 0 | #DIV/0! |
| Interest Expense | (15,438) | - | (15,438) | #DIV/0! |
| Total Non-Operating Revenue (Expense) | 8,099,743 | 4,287,987 | 3,811,756 | |
| · · · · · · · · · · · · · · · · · · · | | | · · · · · · · · · · · · · · · · · · · | |
| Net Income (Loss) Before Depreciation* | 9,341,529 | 4,822,488 | | |

^{*} Net Income before capital contributions and transfers

MELBOURNE ORLANDO INTERNATIONAL AIRPORT Statement of Revenues, Expenditures and Changes in Fund Net Assets March 31, 2022

| Operating Revenues: | | YTD Actual | Annual Budget | % of Budget |
|--|---------------------------------------|------------|---|----------------|
| Airline Service Fees 1,124,954 2,219,666 51% Land & Bldg Lease Rents 4,612,288 8,940,201 52% Terminal Ronts 117,394 237,624 49% Parking Lot Fees 826,463 1,003,295 82% Car Rental Concessions 499,290 1,683,188 30% Restaurant Concessions 39,125 1,030,687 4% Mobile Home Park Rent 1,023,790 2,061,075 50% T-Hangar Rentals 45,428 113,528 40% Operating Grant Revenue 30,060 72,000 42% Other 164,489 339,888 48% Total Operating Revenues 8,774,895 18,127,337 48% Total Operating Expense: Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Maintenance and Operations 2,286,799 7,938,208 29% Other 5,255 2, | Operating Revenues: | | | |
| Land & Bldg Lease Rents | Airline Landing Fees | 291,612 | 426,185 | 68% |
| Terminal Rents 117,394 237,624 49% Parking Lof Fees 826,463 1,003,295 82% Car Rental Concessions 499,290 1,683,188 30% Restaurant Concessions 39,125 1,030,687 4% Mobile Home Park Rent 1,023,790 2,061,075 50% T-Hangar Rentals 45,428 113,528 40% Operating Grant Revenue 30,660 72,000 42% Other 164,489 339,888 48% Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - #DIV/01 Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5, | Airline Service Fees | 1,124,954 | 2,219,666 | 51% |
| Parking Lot Fees 826,463 1,003,295 82% Car Rental Concessions 499,290 1,683,188 30% Restaurant Concessions 39,125 1,030,687 4% Mobile Home Park Rent 1,023,790 2,061,075 50% T-Hangar Rentals 45,428 113,528 40% Operating Grant Revenue 30,060 72,000 42% Other 164,489 339,888 48% Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: Personnel Services 2,108,966 8,525,376 25% Police & Fire Services 2,108,966 8,525,376 25% Police & Fire Services 2,286,799 7,938,208 29% Maintenance and Operations 2,286,799 7,938,208 29% Other 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) Non-Operating Revenue (Expense); 2,246,799 1,112,001 24% Customer Facility Charges 419,508 | Land & Bldg Lease Rents | 4,612,288 | 8,940,201 | 52% |
| Car Rental Concessions 499,290 1,683,188 30% Restaurant Concessions 39,125 1,030,687 4% Mobile Home Park Rent 1,023,790 2,061,075 50% T-Hangar Rentals 45,428 113,528 40% Operating Grant Revenue 30,060 72,000 42% Other 164,489 339,888 48% Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - #DIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) 32% Constomer Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 | Terminal Rents | 117,394 | 237,624 | 49% |
| Restaurant Concessions 39,125 1,030,687 4% Mobile Home Park Rent 1,023,790 2,061,075 50% T-Hangar Rentals 45,428 113,528 40% Operating Grant Revenue 30,060 72,000 42% Other 164,489 339,888 48% Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: Personnel Services 2,548,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - #DIV/0! Total Operating Expenses 1,241,786 (5,310,358) Operating Income (Loss) 1,241,786 (5,310,358) Non-Operating Revenue (Expense): 269,469 1,112,001 24% Customer Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001< | Parking Lot Fees | 826,463 | 1,003,295 | 82% |
| Mobile Home Park Rent 1,023,790 2,061,075 50% T-Hangar Rentals 45,428 113,528 40% Operating Grant Revenue 30,060 72,000 42% Other 164,489 339,888 48% Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - #DIV/0! Total Operating Expenses 1,241,786 (5,310,358) Operating Income (Loss) 1,241,786 (5,310,358) Non-Operating Revenue (Expense): - #DIV/0! Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 49,90 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,13 | Car Rental Concessions | 499,290 | 1,683,188 | 30% |
| T-Hangar Rentals | Restaurant Concessions | 39,125 | 1,030,687 | 4% |
| Operating Grant Revenue Other 30,060 164,489 339,888 48% 48% Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations Other 100,000 Other 100,000 Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) Non-Operating Revenue (Expense): Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 | Mobile Home Park Rent | 1,023,790 | 2,061,075 | 50% |
| Operating Grant Revenue Other 30,060 164,489 339,888 48% 48% Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other MDIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) Non-Operating Revenue (Expense): *** Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets #DIV/0! Interest Expense (15,438) (200,000) Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 < | T-Hangar Rentals | 45,428 | | |
| Other 164,489 339,888 48% Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - #DIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) ** Non-Operating Revenue (Expense): ** ** ** Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 419,508 1,311,2001 24% CARES Grant Revenue 4144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Expense | Operating Grant Revenue | 30,060 | • | |
| Total Operating Revenues 8,774,895 18,127,337 48% Operating Expense: Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - - #DIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) 52% Non-Operating Revenue (Expense): 419,508 1,301,510 32% Customer Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% </td <td>Other</td> <td>164,489</td> <td>•</td> <td></td> | Other | 164,489 | • | |
| Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - - #DIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) 50% Non-Operating Revenue (Expense): 8 1,301,510 32% Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixe | Total Operating Revenues | | | |
| Personnel Services 2,554,837 5,808,015 44% Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - - #DIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) 50% Non-Operating Revenue (Expense): 8 1,301,510 32% Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixe | Operating Expense: | | | |
| Contract Services 2,108,966 8,525,376 25% Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - - #DIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) 32% Non-Operating Revenue (Expense): 8 1,301,510 32% Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense | Personnel Services | 2,554,837 | 5,808,015 | 44% |
| Police & Fire Services 582,508 1,166,096 50% Maintenance and Operations 2,286,799 7,938,208 29% Other - - #DIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) Operating Revenue (Expense): Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Operation Expense - Care Control | Contract Services | | · · | |
| Maintenance and Operations Other 2,286,799 7,938,208 29% Div/Ole and Div/Ole | Police & Fire Services | • • | | |
| Other - - #DIV/0! Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) 1,241,786 Non-Operating Revenue (Expense): 28,241,786 (5,310,358) 1,241,786 Non-Operating Revenue (Expense): 32,241,786 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) | Maintenance and Operations | • | | |
| Total Operating Expenses 7,533,109 23,437,695 32% Operating Income (Loss) 1,241,786 (5,310,358) Non-Operating Revenue (Expense): 8 1,301,510 32% Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before 9,341,529 4,695,255 Depreciation Expense - - - Intra Transfer to Airport Capital - (100,000) <td></td> <td>, ,</td> <td>- ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</td> <td></td> | | , , | - ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| Non-Operating Revenue (Expense): 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - - - Intra Transfer to Airport Capital - (100,000) 0% | Total Operating Expenses | 7,533,109 | 23,437,695 | |
| Passenger Facility Charges 419,508 1,301,510 32% Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - - Intra Transfer to Airport Capital - (100,000) 0% | Operating Income (Loss) | 1,241,786 | (5,310,358) | |
| Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before 8,099,743 10,005,613 Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - Intra Transfer to Airport Capital - (100,000) 0% | Non-Operating Revenue (Expense): | | | |
| Customer Facility Charges 269,469 1,112,001 24% CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before 9,341,529 4,695,255 Depreciation Expense - - Intra Transfer to Airport Capital - (100,000) 0% | Passenger Facility Charges | 419,508 | 1,301,510 | 32% |
| CARES Grant Revenue 4,144,720 7,545,138 55% Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before 9,341,529 4,695,255 Depreciation Expense - - Intra Transfer to Airport Capital - (100,000) 0% | Customer Facility Charges | | | |
| Gain on Sale of Assets 3,230,752 - #DIV/0! Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets #DIV/0! #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before 9,341,529 4,695,255 Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - Intra Transfer to Airport Capital - (100,000) 0% | CARES Grant Revenue | 4,144,720 | | |
| Interest Income (Loss) 56,602 200,847 28% Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before 9,341,529 4,695,255 Depreciation Expense - - Intra Transfer to Airport Capital - (100,000) 0% | Gain on Sale of Assets | | _ | |
| Ad Valorem Tax Revenue 943,786 1,982,252 48% Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - - - Intra Transfer to Airport Capital - (100,000) 0% | Interest Income (Loss) | 56,602 | 200,847 | |
| Ad Valorem Tax Expense (949,655) (1,936,135) 49% Gain (Loss) on Disposal of Fixed Assets - - #DIV/0! Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before - 4,695,255 Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - - Intra Transfer to Airport Capital - (100,000) 0% | Ad Valorem Tax Revenue | • | • | |
| Gain (Loss) on Disposal of Fixed Assets Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) Net Income (Loss) before Depreciation, Transfers, and Capital Contributions Depreciation Expense Intra Transfer to Airport Capital - (100,000) 0% | Ad Valorem Tax Expense | • | | |
| Interest Expense (15,438) (200,000) 8% Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense Intra Transfer to Airport Capital - (100,000) 0% | <u>-</u> | · · · | - | |
| Total Non-Operating Revenue (Expense) 8,099,743 10,005,613 Net Income (Loss) before Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - Intra Transfer to Airport Capital - (100,000) 0% | | (15,438) | (200,000) | |
| Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - Intra Transfer to Airport Capital - (100,000) 0% | Total Non-Operating Revenue (Expense) | | | |
| Depreciation, Transfers, and Capital Contributions 9,341,529 4,695,255 Depreciation Expense - Intra Transfer to Airport Capital - (100,000) 0% | Net Income (Loss) before | | | |
| Intra Transfer to Airport Capital - (100,000) 0% | • | 9,341,529 | 4,695,255 | |
| Intra Transfer to Airport Capital - (100,000) 0% | Depreciation Expense | - | _ | |
| | - | - | (100.000) | 0% |
| | | 9,341,529 | | 0,0 |

Melbourne Orlando International Airport Top 10 Operating Revenues 3/31/2022

| | | YTD | FY 22 % of | YTD | FY 21 % of | | |
|-----------------|-----------------------------------|-----------|------------------|-----------|------------------|-----------|----------|
| Rank | Description | FY 2022 | Total Rev | FY 2021 | Total Rev | \$ Change | % Change |
| 1 | Airfield Facilities Rental | 2,447,818 | 28% | 2,442,396 | 31% | 5,422 | 0% |
| 2 | 2 Commercial Business Center Rent | 1,632,136 | 19% | 1,636,645 | 21% | (4,509) | 0% |
| 3 | 3 Tropical Haven Revenue | 1,023,790 | 12% | 968,542 | 12% | 55,248 | 6% |
| 4 | Parking Revenue | 826,463 | 9% | 378,344 | 5% | 448,119 | 118% A |
| 5 | Ground Handling Revenue | 687,377 | 8% | 529,102 | 7% | 158,275 | 30% A |
| ϵ | Car Rental Concession | 499,290 | 6% | 348,784 | 4% | 150,506 | 43% A |
| 7 | Terminal Rent-Airline | 457,833 | 5% | 393,533 | 5% | 64,300 | 16% A |
| 8 | Hangar Rent | 402,121 | 5% | 371,709 | 5% | 30,412 | 8% |
| 9 | Landing Fees | 291,612 | 3% | 186,145 | 2% | 105,467 | 57% B |
| 10 | Security Cost Reimbursement | 56,110 | 1% | 62,672 | 1% | (6,562) | -10% |
| Total Top 10 C | perating Revenue | 8,324,550 | 95% | 7,317,872 | 94% | 1,006,678 | _ |
| Other Operatin | g Revenue | 450,345 | 5% | 447,483 | 6% | 2,862 | 1% |
| Total Operating | g Revenue | 8,774,895 | 100% | 7,765,355 | 100% | 1,009,540 | 13% |

A Increase is due to recovery in activity related to increase in passenger traffic as the Airport rebounds from the Covid 19 recession.

B Increase is due to higher more flights, larger planes flown, and a 5% rate increase that went into effect on 10/1/21.

Melbourne Orlando International Airport Top 10 Operating Expenses 3/31/2022

| | | | FY 22 % | | FY 21 % | | |
|--------------|---------------------------------|-----------|-----------|-----------|-----------|-----------|----------|
| | | YTD | Operating | YTD | Operating | | |
| Rank | Description | FY 2022 | Expense | FY 2021 | Expense | \$ change | % change |
| | 1 Personnel | 2,554,837 | 34% | 2,526,525 | 35% | 28,312 | 1% |
| | 2 Other Contract Services | 1,201,795 | 16% | 1,307,833 | 18% | (106,038) | -8% A |
| | 3 Fire Services | 575,078 | 8% | 567,210 | 8% | 7,868 | 1% |
| | 4 Consulting Fees | 323,918 | 4% | 222,624 | 3% | 101,294 | 46% B |
| | 5 Contractual Employee | 296,710 | 4% | 213,938 | 3% | 82,772 | 39% C |
| | 6 Electric | 276,804 | 4% | 232,976 | 3% | 43,828 | 19% |
| • | 7 Risk Management | 229,448 | 3% | 210,929 | 3% | 18,519 | 9% |
| ; | 8 Advertising Expense | 186,266 | 2% | 42,895 | 1% | 143,371 | 334% D |
| • | 9 Cable TV Expense | 167,760 | 2% | 155,446 | 2% | 12,314 | 8% |
| 10 | 0 Repair & Maintenance-Building | 153,621 | 2% | 33,528 | 0% | 120,093 | 358% E |
| Total Top 10 | Operating Expense | 5,966,237 | 79% | 5,513,904 | 76% | | _ |
| Other Opera | ting Expense | 1,566,872 | 21% | 1,716,950 | 24% | (150,078) | -9% |
| Total Opera | ting Expense | 7,533,109 | 100% | 7,230,854 | 100% | 302,255 | 4% |

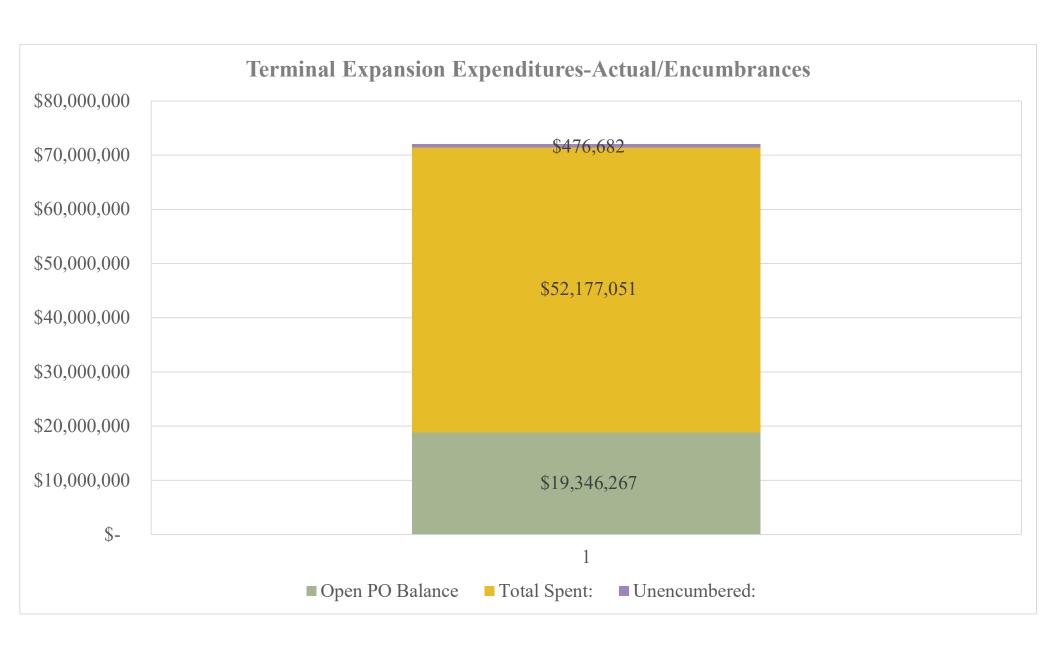
A Decrease is primarily the result of new ground handling contract that went into effect on 2/2/21 that was more cost effective This will reverse in the upcoming months as flight activity for new service from TUI increases as MLB pays for ground handling services on a per turn/per flight basis.

B Increase is due to increase in use of VHB (approved by Board in Dec meeting), land appraisals for development, ACDBE Plan preparation, and air service fees to Adept Aviation (per contract, MLB pays \$5,000 per new route) for Allegiant and TUI air service. Expense for the new air service has been recorded for 3 routes on Allegiant and 4 routes on TUI for routes that were started by March 2022.

C Last year the staffing agency had issues providing the temporary employees needed to perform janitorial and terminal services work that have been corrected this year. In addition, TUI started flying in March so the airport has Ambassadors who are provided by the temp agency and the Tropical Haven manager retired in February 2022, the current manager is provided by the staffing agency.

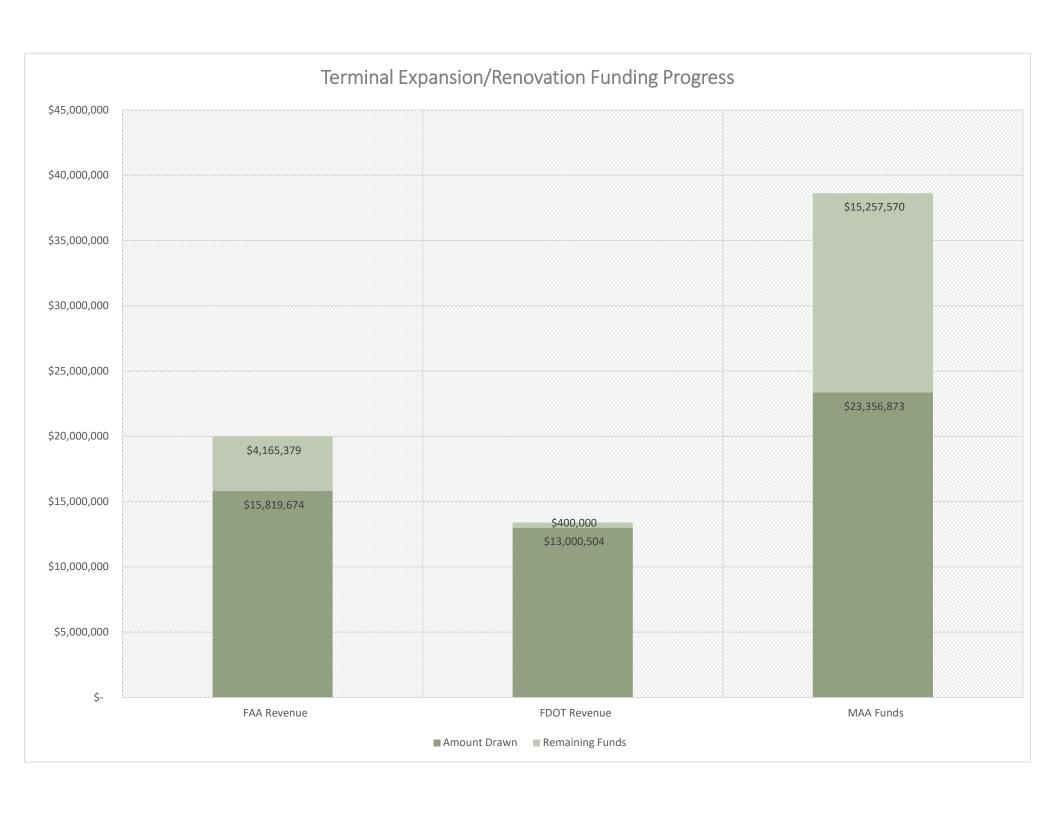
D Increase is due to preparation of the inflight video to promote MLB (\$44,400) and the "Why Fly MLB" advertising campaign (\$79,700).

E Increase in non-recurring M&O on facilities including floor replacement in fire station (\$10,100), Repairs to the FIS Elevator (\$62,214), modifications to ticket counter/gate to accommodate Allegiant (\$7,800), repairs to sliding glass terminal doors (\$2,033),modification to lighting at tenant building (1135 Nasa) for security (\$12,063), and exterior sign modification (\$22,725)



5/4/2022

| | Ini | itial Amount | | | Rem | aining Funds | |
|----------------------------|-----|--------------|----|-------------|------|------------------|--|
| MAA Funds | Gra | nt/Debt/Cash | Am | nount Drawn | Allo | cated To Project | CARES Grant Amount Total Drawn Balance |
| FAA Grant 49-CARES | \$ | 13,626,031 | \$ | 13,626,031 | \$ | - | \$ 19,823,709 \$ 16,848,276 \$ 2,975,433 |
| Land Sales-Nasa Property | \$ | 815,000 | \$ | 815,000 | \$ | - | |
| Land Sales-Police Property | \$ | 3,229,962 | \$ | 3,229,962 | \$ | - | |
| Land Sales-USPS Property | \$ | 1,800,000 | \$ | - | \$ | 1,800,000 | |
| Debt | \$ | 15,000,000 | \$ | 7,500,000 | \$ | 7,500,000 | |
| Reserves | \$ | 4,143,450 | \$ | - | \$ | 4,143,450 | |
| | | | | | | | |
| MAA Funds Drawn | \$ | 38,614,443 | \$ | 25,170,993 | \$ | 13,443,450 | |
| | | | | | | | |
| MAA Funds Used | | | \$ | 23,356,873 | _ | | |
| Increase Cash/Investments | | | \$ | 1,814,120 | | | |



Melbourne Orlando Int'l Airport Cash Flow Projection 5/3/2022

| | April-22 | May-22 | June-22 | July-22 | August-22 | September-22 | October-22 | November-22 | December-22 | January-23 | February-23 | March-23 |
|---|-------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Beginning Cash/Investment Balance | 25,743,672 | \$ 24,944,266 | \$ 21,868,842 | \$ 23,900,999 | \$ 20,423,330 | \$ 16,830,238 | \$ 18,320,881 | \$ 20,474,536 | \$ 18,136,258 | \$ 18,616,654 | \$ 17,772,936 | \$ 17,387,745 |
| | | | | | | | | | | | | |
| Operating Revenue | 1,181,980 | 1,209,980 | 1,527,349 | 1,527,349 | 1,527,349 | 1,527,349 | 1,678,337 | 1,678,337 | 1,678,337 | 1,678,337 | 1,678,337 | 1,678,337 |
| Plus: CARES Grant 16,848,276 | 1,101,700 | 1,209,900 | 2,000,000 | 1,527,519 | 1,527,519 | 2,000,000 | 1,070,337 | 1,070,557 | 1,070,557 | 1,070,557 | 1,070,557 | 1,070,557 |
| Less: Prepaid Rent Recorded as Deferred Revenue | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) | (27,272) |
| Plus: Monthly Collections Ad Valorem Tax | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 | 133,988 |
| Plus: Land Sales | , | , | 1,800,000 | , | , | , | , | , | , | , | , | , |
| Operating Expense: | | | , , | | | | | | | | | |
| Liability Insurance | | | | (63,042) | | | | | | | | |
| Personnel | (475,733) | (475,733) | (475,733) | (475,733) | (475,733) | (475,733) | (522,409) | (522,409) | (522,409) | (522,409) | (522,409) | (522,409) |
| Tui Transition Consultant | (13,500) | (13,500) | | | | | | | | | | |
| TUI Marketing Incentive Reimbursement | | | (250,000) | | (250,000) | | (250,000) | | (250,000) | | | |
| Interest Expense | | (143,325) | | | | | | (143,325) | | | | |
| Maintenance and Operations Expense | (1,589,779) | (1,589,779) | (1,431,779) | (1,431,779) | (1,431,779) | (1,431,779) | (1,337,046) | (3,986,143) | (1,337,046) | (1,337,046) | (1,337,046) | (1,337,046) |
| | | | | | | | | | | | | |
| Net Increase (Decrease) in Cash Flow from Operations | (790,316) | (905,641) | 3,276,553 | (336,489) | (523,447) | 1,726,553 | (324,402) | (2,866,824) | (324,402) | (74,402) | (74,402) | (74,402) |
| Total Capital Outlay | (1,680,509) | (7,258,139) | (7,032,784) | (5,135,439) | (3,854,772) | (2,111,591) | (160,292) | (262,000) | (100,000) | (1,249,000) | (1,000,000) | (649,000) |
| Total Capital Grant Revenue | 1,544,594 | 912,536 | 2,005,035 | 1,735,846 | 520,471 | 1,612,345 | 2,388,951 | 620,439 | 753,063 | 317,083 | 550,000 | 800,000 |
| PFC Collections (Reimbursement of Eligible Costs) | 79,492 | 94,813 | 152,801 | 139,352 | 142,719 | 142,007 | 134,490 | 91,732 | 81,824 | 87,684 | 75,071 | 79,526 |
| CFC Collections | 47,334 | 81,007 | 130,552 | 119,061 | 121,938 | 121,330 | 114,907 | 78,375 | 69,910 | 74,917 | 64,140 | 67,947 |
| Debt Draws (from Escrow) 7,500,000 | | 4,000,000 | 3,500,000 | | | | | | | | | |
| Net Increase (Decrease) in Cash From Capital and Debt | (9,089) | (2,169,783) | (1,244,395) | (3,141,180) | (3,069,645) | (235,910) | 2,478,057 | 528,546 | 804,798 | (769,316) | (310,789) | 298,473 |
| Beginning Cash/Investments | 25,743,672 | 24,944,266 | 21,868,842 | 23,900,999 | 20,423,330 | 16,830,238 | 18,320,881 | 20,474,536 | 18,136,258 | 18,616,654 | 17,772,936 | 17,387,745 |
| Ending Cash/Investments | 24,944,266 | 21,868,842 | 23,900,999 | 20,423,330 | 16,830,238 | 18,320,881 | 20,474,536 | 18,136,258 | 18,616,654 | 17,772,936 | 17,387,745 | 17,611,816 |

Melbourne Orlando Int'l Airport Cash Flow Projection - Capital Exp and Grant Revenue 5/3/2022

| Capital Project Expenditures | Proj # | | ındi Prior Exp | enditures | April-22 | May-22 | June-22 | July-22 | August-22 | September-22 | October-22 | November-22 | December-22 | January-23 | February-23 | March-23 |
|--|-----------|--------------|----------------|----------------|-------------|----------------|-------------|--------------------|-------------|--------------|------------|-------------|-------------|-------------|-------------|----------|
| Airfield Utilities-GA Dr. & SO Lift | 51119 | 1,400,000 | | | | | | | | | | | | | | |
| Security System-phase 1 | 50419 | 461,959 | | 154 120) | (120.000) | (4.010.000) | (4.500.000) | (2 000 000) | (2.000.000) | (025.165) | | | | | | |
| Terminal Exp-Public Space (Haskell) | 50519 | 50,429,492 | | ,154,138) | (120,099) | (4,818,088) | (4,500,000) | (3,000,000) | (3,000,000) | (837,167) | | | | | | |
| Terminal Exp-Public Space (Others) | 50519 | 1,247,851 | | ,214,851) | (16,500) | (16,500) | | | | | | | | | | |
| Terminal Exp-PBBs (2) | 54119 | 3,024,428 | | ,395,752) | (315,433) | (313,243) | (==0.000) | (= 00.000) | | - | - | | | | | |
| Terminal Exp-Apron | 54219 | 13,377,298 | | ,413,314) | (19,780) | (19,780) | (750,000) | (700,000) | | (474,424) | | | | | | |
| Terminal Exp-VIP Lounge (Iveys) | 54319 | 891,885 | | (405,328) | (107,142) | (285,523) | (93,892) | | | | | | | | | |
| Terminal Exp-Welcome Center (Iveys) | 54519 | 1,613,553 | | (852,923) | (523,492) | (237,138) | | | | | | | | | | |
| Terminal Exp-Common Use Tech Equip | 54619 | 252,204 | C | (232,234) | - | (19,970) | | | | | | | | | | |
| Terminal Exp-Int'l Waste Facility | 54719 | 32,665 | | (32,665) | , | | | | | | | | | | | |
| Terminal Exp-FF&E | 55319 | 597,000 | С | (329,992) | (64,996) | (202,012) | | | | | | | | | | |
| In Line Baggage System-Design | 50121 | 1,024,944 | D | (64,652) | | (50,000) | (150,000) | (250,000) | (200,000) | (150,000) | (160,292) | | | | | |
| Airplane Deposit Facility | 50619 | 70,000 | | (-)) | | (= = , = = =) | (),) | (| ()) | (| (, .) | | | | | |
| Taxiway S Improvements-Phase 1 | 50120 | 3,400,000 | | | | | | | | | | | | | | |
| Perimeter Road Rehab | 50220 | 125,000 | | | | | | | | | | | | | | |
| PBB 5 Replacement | 50320 | 1,669,094 | | | | | | | | | | | | | | |
| Aerospace Dr. Lift Station Replace | 50520 | 85,000 | | | | | | | | | | | | | | |
| Aerospace Parking/Security | 50022 | 400,000 | | _ | (76,108) | (160,000) | (163,892) | | | | | | | | | |
| Rental Car Parking Improvements | 50222 | 300,000 | | _ | (,0,100) | (50,000) | (250,000) | | | | | | | | | |
| Tropical Haven Facility Improvements | 50620 | 298,491 | | (234,576) | | (50,000) | (230,000) | | | | | | | | | |
| Northside Expansion | 54120 | 9,392,132 | | (231,370) | | | | | | | | | | | | |
| Northside Expansion Northside Exp-St. Michael Pl Ext | 54220 | 6,100,000 | | (903,726) | (436,959) | (445,885) | (500,000) | (500,000) | (453,063) | | | | | | | |
| Northside Exp-T/W M Ext | 54320 | 3,930,000 | | (703,720) | (150,757) | (115,005) | (300,000) | (500,000) | (155,005) | | | | | | | |
| Northside Exp-Infrastructure Dev | 54420 | 3,102,444 | | ,180,296) | _ | (600,000) | (600,000) | (620,439) | (101,709) | | | | | | | |
| Equipment Purchases | 34420 | 880,000 | | ,100,270) | _ | (40,000) | (25,000) | (65,000) | (100,000) | (650,000) | | (262,000) | | (249,000) | | (149,000 |
| T-Hangars Phase 1 | TBD | 3,000,000 | | | | (10,000) | (23,000) | (03,000) | (100,000) | (050,000) | | (202,000) | (100,000) | (1,000,000) | (1,000,000) | (500,000 |
| | | | | _ | | | | | | | | | | | | |
| Total Capital Outlay | | | | | (1,680,509) | (7,258,139) | (7,032,784) | (5,135,439) | (3,854,772) | (2,111,591) | (160,292) | (262,000) | (100,000) | (1,249,000) | (1,000,000) | (649,000 |
| Grant Revenue | | | | | | | | | | | | | | | | |
| TERMINAL EXPANSION GRANTS | | | | 500.000 | | | | | | | | | | | | |
| City Grant (\$500,000) | | | | 500,000 | - | | | | | 400.000 | | | | | | |
| FDOT-Terminal Rehab FY 20/FY 21 (4 | | | · | ,547,069 | - | 453,435 | | 400 455 | | 400,000 | - | | | | | |
| FAA Discretionary PBBs (2) Grnt 50- H | | | | 611,581 | 1,544,594 | | | 488,475 | | | | - | - | - | | |
| FAA Ent Grnt 48 Term Rehab FY 20-F | | | | ,007,008 | - | 21,468 | 759,808 | 707,224 | 400,452 | | | | - | - | - | - |
| FAA Grant 48 Funding Lag (3 year grant; | • | ~ | | | | (21,468) | (759,808) | (707,224) | (400,452) | - | 1,888,951 | - | | | | |
| FAA Supplemental Grnt 51 Term Reha | | \$4,444,444) | | ,280,530 | - | 14,075 | 498,152 | 463,676 | 20,471 | | | | | - | - | - |
| FAA Discretionary Ramp - FY 20 (\$6,0 | 000,000) | | 5 | ,375,961 | | | 624,039 | | | | | | | | | |
| FDOT DRA-Ramp Reimb (\$5,000,000) | | | | | | | | | | 300,000 | | | 300,000 | | | 300,000 |
| TSA OTA-In Line Baggage Sys Design (\$ | 5711,496) | | | | | | | 183,695 | | 312,345 | | | | 215,374 | | |
| NORTHSIDE EXPANSION GRANTS | | | | | | | | | | | | | | | | |
| FDOT (St. Michael Pl Ext) | 5422 | 20 4,783,000 | | 687,560 | - | 216,166 | 882,844 | | 500,000 | | 500,000 | | 453,063 | | | |
| FDEO (Inf Dev) | 5442 | 20 3,922,132 | | 951,436 | - | 228,860 | | 600,000 | | 600,000 | | 620,439 | | 101,709 | | |
| FDOT FY 23 T Hangar Grant | TBD | 1,500,000 | | | | | | | | | | | | | 550,000 | 500,000 |
| | 122 | 1,200,000 | | | | | | | | | | | | | | |
| Total Grant Revenue | | | | _ | 1,544,594 | 912,536 | 2,005,035 | 1,735,846 | 520,471 | 1,612,345 | 2,388,951 | 620,439 | 753,063 | 317,083 | 550,000 | 800,000 |

^{*}Grant awarded September 2020; entitlement grant award is paid out over 3 years

MELBOURNE ORLANDO INTERNATIONAL AIRPORT (MLB) MONTHLY ACTIVITY REPORT APRIL 2022

| | | | MO CHANGE | | | YTD CHANGE |
|------------------------------|--------|--------|-----------|----------|----------|------------|
| | 2022 | 2021 | (%) | 2022 YTD | 2021 YTD | (%) |
| PASSENGERS | | | | | | · |
| Revenue PAX - Domestic | | | | | | |
| Enplaned | 24,219 | 14,352 | 68.8% | 82,516 | 43,498 | 89.7% |
| Deplaned | 23,242 | 13,147 | 76.8% | 81,573 | 42,470 | 92.1% |
| Total Revenue PAX - Domestic | 47,461 | 27,499 | 72.6% | 164,089 | 85,968 | 90.9% |
| *Revenue PAX - Int'l | | • | | | | |
| Enplaned | 11,357 | 51 | 22168.6% | 11,437 | 183 | 6149.7% |
| Deplaned | 9,555 | 152 | 6186.2% | 11,494 | 518 | 2118.9% |
| Total Revenue PAX - Int'l | 20,912 | 203 | 10201.5% | 22,931 | 701 | 3171.2% |
| Non-Revenue PAX | | | | | | |
| Enplaned | 716 | 660 | 8.5% | 3,064 | 2,853 | 7.4% |
| Deplaned | 712 | 641 | 11.1% | 2,878 | 2,642 | 8.9% |
| Total Non-Revenue PAX | 1,428 | 1,301 | 9.8% | 5,942 | 5,495 | 8.1% |
| Total PASSENGERS | 69,801 | 29,003 | 140.7% | 192,962 | 92,164 | 109.4% |
| AIRCRAFT OPERATIONS | | | | | | |
| Air Carrier | 580 | 463 | 25.3% | 2,009 | 1,766 | 13.8% |
| Air Taxi | 187 | 330 | -43.3% | 820 | 1,252 | -34.5% |
| General Aviation - Itinerant | 7,343 | 7,206 | 1.9% | 26,566 | 26,958 | -1.5% |
| General Aviation - Local | 4,452 | 4,385 | 1.5% | 15,894 | 14,626 | 8.7% |
| Military | 61 | 73 | -16.4% | 413 | 302 | 36.8% |
| Total OPERATIONS | 12,623 | 12,457 | 1.3% | 45,702 | 44,904 | 1.8% |

^{*}Includes Data from US Customs for General Aviation Passengers

Melbourne Orlando International Airport Police Department Monthly Activity Report April 2022

| Police Activity/ TSA Required Checks | |
|--|-----|
| | |
| Response to Door & Gate Alarms | 213 |
| TSA Assists | 3 |
| Perimeter | 122 |
| Area Patrols | 148 |
| Door inspections | 8 |
| SIDA & Secure Area Inspections | 218 |
| Gate Inspections | 8 |
| Customs Assists / Weapons Check | 0 |
| Security Violations | 2 |
| Assist to Other Agencies | 28 |
| Aircraft Alerts | 2 |
| Arrests | 0 |
| *Other Incident Reports | 195 |
| Traffic Details/ Parking Citations/Warnings | 12 |
| Total | 959 |
| Administrative Action | |
| Security Badges Issued | 152 |
| Parking Permits Issued | 52 |
| Total | 204 |



Renee Purden, ACE Chief of Police/ Director of Public Safety

^{*}Other incident reports may include Citizen Assists, Officer Stand By, Suspicious Incidents, Vehicle Crash Reports, and Disturbances

Security Violations

Badged person attempted to escort an expired badge holder through 377V gate.

Subject attempted to enter 377V gate with an expired badge.

<u>Arrests</u>

None

MISC./ OTHER

One (1) assist to Melbourne Police with a rapid identification (ID) request.

4/15/2022 – Hotel construction, Airport Police responded to a medical call for a worker with chest pains, patient transported to HRMC.

4/15/2022 - Airport Police assisted with and located a hit and run suspect for the Melbourne Police.

4/25/2022 - Disturbance with a passenger who was refused boarding due to verbal disturbance and intoxication. Subject left airport property without any further issues.

4/25/2022 - Agency assist to Melbourne Police with an unresponsive person in Tropical Haven, patient was transported to HRMC.

4/26/2022 –Received a call from an airport tenant over threatening calls made to their employee's personal phone. This remains under investigation.

4/30/2022 — Assist to Melbourne Fire Rescue with Rialto Hilton evacuation for smoke. Malfunctioning A/C unit on the roof caused the smoke.

4/30/2022 - Assist to Melbourne Police with an attempt to locate missing elderly male. Unable to locate. Melbourne Police issued Silver Alert.