

# MELBOURNE AIRPORT AUTHORITY BOARD MEETING AGENDA

January 22, 2020 at 8:30 AM
Orlando Melbourne International Airport Board Room

### Pledge of Allegiance

### **Airport Announcements**

### **Action Items**

Approval of the minutes of the December 4, 2019 meeting in the Orlando Melbourne International Airport Board Room.

# Item A-1 Recommendation to Approve an Extension of the Professional Services Agreement with Adept Aviation Consulting, LLC.

The Airport Authority Board approved a one-year extension to the Professional Services Agreement with Adept Aviation Consulting, LLC, at its regular meeting on December 5, 2018. This agreement is set to expire on January 31, 2020. Staff requests that the agreement be extended for one additional five-year term. Mr. Greg Dull is an integral part of MLB's team and was instrumental in the recruitment of TUI Airways. He will continue to focus on initiating the TUI service while working to acquire new air service and grow existing service, both domestic and international.

The monthly retainer is as follows:

Year 1: \$9,875

Year 2: \$9,875

Year 3: \$10,375

Year 4: \$10,375

Year 5: \$10,875

Included in the agreement is a one-time bonus of \$5,000 for each new destination city achieved that meets minimum frequency and length criteria. The Airport will reimburse Adept for data requested by staff and compiled for airline and conference presentations. Travel expenses outside of Brevard, Osceola, Orange, and Seminole Counties will be invoiced at cost plus \$250 per day flat fee. Applicable expenses include airfare, reasonable and necessary hotel, car rental, parking, gas and meals. Mileage reimbursement will be calculated using the IRS allowable rate. All travel expenses will conform to the airport's travel policy.

Additionally, Mr. Dull will be responsible for overseeing two subconsultants assisting the Airport with necessary preparations for the start of TUI's service in 2022. The monthly fee will be \$14,800 for the first two years and then is reduced to \$2,300 in Year 3. The Airport will approve all work to be completed by the subconsultants.

Staff recommends approval of an Extension of the Professional Services Agreement with Adept Aviation Consulting, LLC, and authorization for the Executive Director to execute said agreement on behalf of the Authority.

# Item A-2 Recommendation for Approval to Extend the Contract for Purchase and Sale of 2.5 Acre Parcel.

This 2.5-acre parcel is a portion of a 6-acre parcel on airport property that sits between NASA Boulevard and Old NASA Boulevard. The Melbourne Airport Authority approved the sale of this parcel to NASA Investment Partners, LLC at its regular meeting on January 24, 2018, and a First Amendment to the

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Purchase Agreement at its regular meeting on June 26, 2019. As a result of continued delays in conducting due diligence, NASA Investment Partners has requested to extend the due diligence period to July 20, 2020 and for the closing date to occur on or before August 17, 2020. It will deposit an additional \$25,000 to the escrow account within three days of approval by the City Council. The Purchase Agreement had previously been extended from August 24, 2019 to February 17, 2020.

This extension request is the result of the time it has taken for NASA Investment Partners to receive comments back on its site application from all the involved governing agencies including Brevard County and the City of Melbourne. Brevard County submitted numerous comments that had been previously discussed and agreed to, causing additional delay so NASA Investment Partners could reeducate where the process had left off previously. Additionally, NASA Investment Partners submitted for a permit from the Army Corp of Engineers on September 18, 2019 and is still waiting for a response.

As the Board may recall, this property is located very close to the Airport's Runway Protection Zone (RPZ) and as such, has severe development limitations per Federal Aviation Administration (FAA) guidelines. NASA Investment Partners intends to utilize the 2.5-acre portion of the parcel for water retention, which is a compatible use for this property. The sale price is \$815,000.

Staff recommends the approval to further extend the contract for purchase and sale of 2.5 acres subject to final approval from Melbourne City Council, and authorization for the Executive Director to execute all necessary documents.

### Item A-3 Recommendation to Approve an Aeronautical Ground Lease with Health First, Inc.

The Airport Authority approved an Option to Lease with Health First, Inc. at its May 27, 2019 meeting. This is the lease for that property. First Flight is the emergency helicopter transport service of Health First, Inc. (Health First). Based at Holmes Regional Medical Center, First Flight is Brevard County's only air ambulance and has been serving East Central Florida since 1988. Health First currently leases a facility for the helicopter and flight crew that no longer meets their needs. Health First will be constructing a 7,000 square foot hangar with 3,000 square feet of office, administrative, and crew sleep areas attached.

The salient points of the ground lease are as follows:

- Acreage: 1.271 acres
- Term: Twenty (20) years with two (2) five-year options
- Lease Rate: The initial base rent will be \$22,146 per year or \$1,845.50 per month. This is based on an appraisal of the site with a rental rate of forty cents (\$0.40) per square foot per year. All stormwater retention will be onsite.
- Rent Adjustments: CPI adjustments will occur every five (5) years with a minimum of 2 percent and a maximum of 5 percent per year, except on the exercise of the first option period, which will require a fair market value adjustment based on an appraisal.
- Taxes and Fees: Health First is responsible for all taxes and fees associated with the lease.

The ground lease of this property will generate revenues of approximately \$442,920 over the original term of the lease, not including CPI adjustments or any applicable aviation fees.

Staff recommends approval to execute an Aeronautical Ground Lease with Health First, Inc. and authorization for the Executive Director to execute said agreement on behalf of the Authority.

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# Item A-4 Recommendation to Approve Resolution 01-20 Florida Department of Transportation Grant for the Terminal Renovation and Expansion Project.

This action item is to approve the Florida Department of Transportation's portion of the Terminal Renovation and Expansion Project. The funding for the proposed grant is:

FDOT \$ 3,093,954 MAA \$ 3,093,954 Total \$ 6,187,908

Staff recommends approval of Resolution 01-20 Florida Department of Transportation's portion of the grant for the Terminal Renovation and Expansion Project and authorization for the Chairman to execute said resolution on behalf of the Authority.

Item A-5 Recommendation to Increase the Purchase Order to Vanasse Hangren Brustlin, Inc., (VHB) under its Continuing Services Contract, for the Facility Requirements Determination and Needs Assessment for the Terminal Renovation and Expansion Project in an Amount Not-To-Exceed \$19,960.

In November 2019, VHB was hired under its continuing services contract to prepare documents for the needs assessment for TUI and to develop the terminal renovation and expansion program to submit to the FAA as part of the pre-application grant requirement.

With the development of the TUI program, VHB has been instrumental in providing facility requirements that have been included in the Request for Qualifications to get a design/builder selected for the terminal renovation and expansion project.

With the completion of the first task, staff would like to continue working with VHB through to the selection of a design/builder. This increase in the Purchase Order exceeds the limit of the Executive Director's signing authority and is being brought to the Board for approval.

 VHB Task 1 PO (original)
 \$ 33,730

 VHB Task 2 PO (new)
 \$ 19,960

 Total PO Amount
 \$ 53,690

Once a design/builder has been selected and a scope of work with a schedule has been determined, staff will ask VHB for another task order to oversee the design as a representative of the Owner.

At this time, staff recommends approval of the award of a purchase order to Vanasse Hangren Brustlin, Inc., in an amount not-to-exceed \$19,960 for providing facility requirements for the Terminal Renovation and Expansion Project and authorization for the Executive Director to execute said contract on behalf of Authority.

# Item A-6 Recommendation to Approve Non- Exclusive Legal Services Contract with Aequalis Socii, LLC d/b/a WhiteBird.

Adam M. Bird, Esq., through the law firm GrayRobinson, P.A., has served as General Counsel of the City of Melbourne Airport Authority since approximately March 2016. Mr. Bird has become an integral part of the Airport team and has been and remains heavily involved in all the major negotiations and transactions in which the Airport is involved.

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On January 1, 2020, Adam amicably separated from GrayRobinson, P.A. and formed his own law firm, WhiteBird. As a result, it is necessary to contract with WhiteBird to permit Mr. Bird to continue representing the Authority as its General Counsel. The proposed contract with WhiteBird is non-exclusive and is for a base term of 10 years but can be terminated by either party with 30 days' notice. Mr. Bird's hourly rate will remain the same at \$215.00 per hour throughout the full length of the contract.

Airport Staff will still have the option of utilizing GrayRobinson's resources on an as-needed basis.

Staff recommends approval of the legal services contract with Aequalis Socii, LLC d/b/a WhiteBird and authorization for the Executive Director to execute said contract on behalf of the Authority.

### **Discussion Items**

### Item D-1 Executive Director Annual Performance Review

### Information Items

- Item I-1 Financial Update
- Item I-2 Operations Update
- Item I-3 Construction Projects Update
- Item I-4 Business Development and Marketing Update

### **Public Speakers**

### <u>Adjournment</u>

Pursuant to 286.0105, Florida Statutes, the Airport hereby advises the public that if a person decides to appeal any decision made by the Airport Authority with respect to any matter considered at its meeting or hearing, he will need a record of the proceedings, and that for such purpose, affected persons may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

In accordance with the Americans with Disabilities Act and Section 286.26, Florida Statutes, persons with disabilities needing special accommodation to participate in this meeting should contact the Airport (723-6227) at least 48 hours prior to the meeting.

### ORLANDO MELBOURNE INTERNATIONAL AIRPORT

# **Income Statement November 30, 2019**

Year To Date Actual

|  | 11/30/2019  | 11/30/2018  | \$ change | % change |
|--|-------------|-------------|-----------|----------|
| Operating Revenue                      |             |             |           |          |
| Airline Landing Fees                   | 83,633      | 85,798      | (2,164)   | -3%      |
| Airline Service Fees                   | 302,461     | 335,187     | (32,726)  | -10%     |
| Land & Bldg Lease Rents                | 1,406,844   | 1,393,902   | 12,943    | 1%       |
| Terminal Rents                         | 38,992      | 38,246      | 747       | 2%       |
| Parking Lot Fees                       | 327,858     | 355,812     | (27,954)  | -8%      |
| Car Rental Concessions                 | 137,419     | 150,843     | (13,423)  | -9%      |
| Restaurant Concessions                 | 22,729      | 10,277      | 12,451    | 121%     |
| Mobile Home Park Rent                  | 317,440     | 304,577     | 12,864    | 4%       |
| T-Hangar Rentals                       | 18,816      | 19,081      | (266)     | -1%      |
| Operating Grant Revenue                | 10,860      | 15,737      | (4,877)   | -31%     |
| Other                                  | 54,538      | 42,273      | 12,265    | 29%      |
| Total Operating Revenues               | 2,721,592   | 2,751,732   | (30,140)  | -1%      |
| Operating Expense:                     |             |             |           |          |
| Personnel Services                     | 700,161     | 622,495     | 77,666    | 12%      |
| Contract Services                      | 790,319     | 797,831     | (7,512)   | -1%      |
| Police & Fire Services                 | 188,798     | 192,462     | (3,664)   | -2%      |
| Maintenance and Operations             | 662,976     | 704,395     | (41,420)  | -6%      |
| Other                                  | -           | -           | 0         | #DIV/0!  |
| Total Operating Expenses               | 2,342,254   | 2,317,183   | 25,070    | 1%       |
| Operating Income (Loss)                | 379,338     | 434,549     | (55,211)  |          |
| Non-Operating Revenue (Expense):       |             |             |           |          |
| Passenger Facility Charges             | 79,159      | 174,658     | (95,499)  | -55%     |
| Customer Facility Charges              | 109,095     | -           | 109,095   | #DIV/0!  |
| Gain on Sale of Assets                 | -           | 3,493       | (3,493)   | -100%    |
| Interest Income (Loss)                 | 57,106      | 50,484      | 6,623     | 13%      |
| Ad Valorem Tax Revenue                 | 1,565,735   | 1,741,692   | (175,957) | -10%     |
| Ad Valorem Tax Expense                 | (1,570,163) | (1,754,588) | 184,425   | -11%     |
| (Loss) on Disposal of Fixed Assets     | -           | -           | 0         | #DIV/0!  |
| Interest Expense                       |             | _           | -         | #DIV/0!  |
| Total Non-Operating Revenue (Expense)  | 240,933     | 215,739     | 25,193    |          |
| Net Income (Loss) Before Depreciation* | 620,271     | 650,289     |           |          |

<sup>\*</sup> Net Income before capital contributions and transfers

# ORLANDO MELBOURNE INTERNATIONAL AIRPORT Statement of Revenues, Expenditures and Changes in Fund Net Assets November 30, 2019

|  | VTD Actual          | Annual<br>Budget | % of    |
|--|---------------------|------------------|---------|
| Operating Revenues:                                | YTD Actual          | Duugei           | Budget  |
| Airline Landing Fees                               | 83,633              | 410,882          | 20%     |
| Airline Service Fees                               | 302,461             | 2,162,952        | 14%     |
| Land & Bldg Lease Rents                            | 1,406,844           | 8,359,228        | 17%     |
| Terminal Rents                                     | 38,992              | 251,071          | 16%     |
| Parking Lot Fees                                   | 327,858             | 2,053,544        | 16%     |
| Car Rental Concessions                             | 137,419             | 1,057,360        | 13%     |
| Restaurant Concessions                             | 22,729              | 130,000          | 17%     |
| Mobile Home Park Rent                              | 317,440             | 1,881,097        | 17%     |
| T-Hangar Rentals                                   | 18,816              | 118,081          | 16%     |
| Operating Grant Revenue                            | 10,860              | 72,000           | 15%     |
| Other  | •                   | •                |         |
| <del>-</del>                                       | 54,538<br>2,721,592 | 253,599          | 22%     |
| Total Operating Revenues                           | 2,721,392           | 16,749,814       | 16%     |
| Operating Expense:                                 |                     |                  |         |
| Personnel Services                                 | 700,161             | 5,576,662        | 13%     |
| Contract Services                                  | 790,319             | 5,308,424        | 15%     |
| Police & Fire Services                             | 188,798             | 1,128,970        | 17%     |
| Maintenance and Operations                         | 662,976             | 5,903,678        | 11%     |
| Other  | _                   |                  | #DIV/0! |
| Total Operating Expenses                           | 2,342,254           | 17,917,734       | 13%     |
| Operating Income (Loss)                            | 379,338             | (1,167,920)      |         |
| Non-Operating Revenue (Expense):                   |                     |                  |         |
| Passenger Facility Charges                         | 79,159              | 1,106,119        | 7%      |
| Customer Facility Charges                          | 109,095             | 775,000          | 14%     |
| Gain on Sale of Assets                             | -                   | -<br>-           | #DIV/0! |
| Interest Income (Loss)                             | 57,106              | 174,939          | 33%     |
| Ad Valorem Tax Revenue                             | 1,565,735           | 1,963,017        | 80%     |
| Ad Valorem Tax Expense                             | (1,570,163)         | (1,963,018)      | 80%     |
| Gain (Loss) on Disposal of Fixed Assets            | -                   | -                | #DIV/0! |
| Interest Expense                                   | _                   | _                | #DIV/0! |
| Total Non-Operating Revenue (Expense)              | 240,933             | 2,056,057        |         |
| Net Income (Loss) before                           |                     |                  |         |
| Depreciation, Transfers, and Capital Contributions | 620,271             | QQQ 127          |         |
| Depreciation, Transfers, and Capital Contributions | 020,271             | 888,137          |         |
| Depreciation Expense                               | -                   | -                |         |
| Intra Transfer to Airport Capital                  | -                   | (862,780)        | 0%      |
| Net Income (Loss) After Transfers                  | 620,271             | 25,357           | -       |

# Orlando Melbourne International Airport Top 10 Operating Revenues 11/30/2019

|                         |                                   | YTD       | FY 20 % of       | YTD            | FY 19 % of       |           |          |
|-------------------------|-----------------------------------|-----------|------------------|----------------|------------------|-----------|----------|
| Rank                    | Description                       | FY 2020   | <b>Total Rev</b> | <b>FY 2019</b> | <b>Total Rev</b> | \$ Change | % Change |
|                         | 1 Airfield Facilities Rental      | 753,622   | 28%              | 714,812        | 26%              | 38,810    | 5%       |
|                         | 2 Commercial Business Center Rent | 495,883   | 18%              | 529,842        | 19%              | (33,959)  | -6% A    |
|                         | 3 Parking Revenue                 | 327,858   | 12%              | 355,812        | 13%              | (27,954)  | -8% B    |
|                         | 4 Tropical Haven Revenue          | 314,781   | 12%              | 302,490        | 11%              | 12,291    | 4%       |
|                         | 5 Ground Handling Revenue         | 181,091   | 7%               | 187,840        | 7%               | (6,749)   | -4%      |
|                         | 6 Car Rental Concession           | 137,419   | 5%               | 150,843        | 5%               | (13,424)  | -9% B    |
|                         | 7 Terminal Rent-Airline           | 136,721   | 5%               | 139,585        | 5%               | (2,864)   | -2%      |
|                         | 8 Hangar Rent                     | 123,903   | 5%               | 123,903        | 5%               | ı         | 0%       |
|                         | 9 Landing Fees                    | 83,633    | 3%               | 85,798         | 3%               | (2,165)   | -3%      |
|                         | 10 Terminal Concessions           | 22,729    | 1%               | 10,277         | 0%               | 12,452    | 121% C   |
| Total Top 10            | Total Top 10 Operating Revenue    | 2,577,640 | 95%              | 95% 2,601,202  | 95%              | (23,562)  |          |
| Other Operating Revenue | ting Revenue                      | 143,952   | 5%               | 150,530        | 5%               | (6,578)   | -4%      |
| Total Operating Revenue | ing Revenue                       | 2,721,592 | 100%             | 100% 2,751,732 | 100%             | (30,140)  | -1%      |
|                         |                                   |           |                  |                |                  |           |          |

A In October 2018, Embraer paid \$39,000 for an early termination for one of the properties lease (early termination fee). This was a non-recurring revenue that was recorded last year.

in parking revenue and car rental concession fees. B The October and November total passenger numbers were 10.2% and 9.1%, or 8,710 total fewer passengers which is reflected in the decline

in FY 19 vs. 2 in FY 20 that is reflected in the November financial statements. On an accrual basis, the concession revenue is as follows: C Difference is due to timing on when payment was remitted by the concessionaire for November 2018 payment. Only 1 month was paid YTD FY 19 **Terminal Concessions** FY 19 21,623 \$ Change % Change

Orlando Melbourne International Airport Top 10 Operating Expenses 11/30/2019

| Total Operating Expense 2,342,254 | Other Operating Expense 476,790 | Total Top 10 Operating Expense 1,865,464 | 10 Solid Waste Disposal 38,280 | 9 Cable TV Expense 46,698 | 8 Consulting Fees 51,574 | 7 Misc Equipment/Furnishings 56,202 | 6 Risk Management 63,726 | 5 Contractual Employee 87,428 | 4 Electric 89,060 | 3 Fire Services 184,487 | 2 Other Contract Services 547,848 | 1 Personnel 700,161 | Description FY 2020 J | O OTY     |         |
|-----------------------------------|---------------------------------|--|--------------------------------|---------------------------|--------------------------|-------------------------------------|--------------------------|-------------------------------|-------------------|-------------------------|-----------------------------------|---------------------|-----------------------|-----------|---------|
| 100%                              | 20%                             | 80%                                      | 2%                             | 2%                        | 2%                       | 2%                                  | 3%                       | 4%                            | 4%                | 8%                      | 23%                               | 30%                 | Expense               | Operating | FY 20 % |
| 100% 2,317,183                    | 487,889                         | 1,829,294                                | 44,327                         | 44,015                    | 61,040                   | 18,109                              | 99,573                   | 109,527                       | 94,734            | 190,005                 | 545,469                           | 622,495             | FY 2019               | YTD       |         |
| 100%                              | 21%                             | 79%                                      | 2%                             | 2%                        | 3%                       | 1%                                  | 4%                       | 5%                            | 4%                | 8%                      | 24%                               | 27%                 | Expense               | Operating | FY 19 % |
| 25,071                            | (11,099)                        |  | (6,047)                        |                           |                          |                                     |                          |                               | (5,674)           |                         |                                   | 77,666              | \$ change % chang     |           |         |
| 1%                                | -2%                             |  | -14%                           |                           | -16%                     |                                     |                          |                               | -6%               |                         |                                   | 12% A               | % change              |           |         |

regular positions vs temps last year (the airport had 4 more positions filled at the end of November than same period prior year). A Increase is due to the annual cost of living adjustment that went into effect on 10/1 coupled with the airport filling more positions with

employee expense. B In FY 20, the airport reduced the number of temp positions in areas such as accounting which is reflected in the lower contractual

C Decrease is due to the revised cost allocation plan that was agreed to with the City of Melbourne in August 2019

for the airport police which was approximately \$52,000. of a new radio system in order to meet budget savings targets; in FY 20, the airport has proceeded with the purchase of new radios/radio system D This expense is for smaller dollar items that do not qualify for capitalization. In FY 19, the airport deferred purchase

# Orlando Melbourne Int'l Airport Cash Flow Projection 12/31/2019

| Enp<br>Monthly enplanemnt | гланд саяниконная | Ending Cash/Investments | Net Increase (Decrease) in Cash From Capital | CFC Collections (Designated for Future Projects) | PFC Collections (Reimbursement of Eligible Costs) | Total Grant Revenue | Total Capital Outlay | Net Increase (Decrease) in Cash Flow from Operations | Maintenance and Operations Expense | Air Service Incentive-TUI | Operating Expense: Liability Insurance Personnel | Less: Deferred Rent (Embraer Leases-10 year deferral) | Less: Prepaid Rent Recorded as Deferred Revenue | Operating Revenue | Beginning Cash Balance   |               | 12/31/2019 |
|---------------------------|-------------------|-------------------------|--|--|---|---------------------|----------------------|--|------------------------------------|---------------------------|--|---|---|-------------------|--|---------------|------------|
|                           |                   |                         |  |  |   |                     |                      |  |                                    |                           |  |   |   |                   | 8  | Dec           |            |
| 20,053<br>8.6%            | 18.138.009        | 18 138 000              | 56,766<br>17 301 800                         | 66,650   | 95,116  | ,                   | (105,000)            | 779,443  | (904,203)                          |                           | (454,258)  | (12,703)  | (7,659)   | 2,158,266         | 17,301,800 \$ 18,138,009 \$ 18,133,212 \$ 18,013,159 \$ 17,604,250 \$ 17,175,840 \$ 17,182,412 \$ 17,294,311 \$ 16,695,091 | December-19   |            |
|                           | 18                | 10                      | 10   |  |   |                     |                      |  |                                    |                           | _  |   |   | _                 | \$ 18  | Janu          |            |
| 20,876                    | 18.133.212        | 18,133,007              | (30,115)                                     | 65,875   | 94,010  | 90,000              | (280,000)            | 25,318   | (908,328)                          |                           | (454,258)  | (12,703)  | (7,659)   | 1,408,266         | ,138,009   | January-20    |            |
|                           | 18.0              | 18,1                    | 18 (   |  |   | -1                  | (1,0                 |  | (5)                                | _                         | <u>~</u>   | _   |   | 1,4               | \$ 18,1  | February-20   |            |
| 21,743                    | 18.013.159        | 18,133,414              | (135,996)                                    | 65,100   | 92,904  | 736,000             | (1,030,000)          | 15,943   | (904,203)                          | (13,500)                  | (454,258)  | (12,703)  | (7,659)   | 1,408,266         | 33,212   | ary-20        |            |
| 2                         | 17,60             | 17,60                   | 18 01  |  | 11  | 76                  | (1,39                | 1  | (90                                | (1                        | (45  | (1  | _   | 1,40              | \$ 18,01   | March-20      |            |
| 20,099                    | 17,604,250        | 17,604,750              | (424,852)                                    | 83,700   | 119,448   | 762,000             | (1,390,000)          | 15,943   | (904,203)                          | (13,500)                  | (454,258)  | (12,703)  | (7,659)   | 1,408,266         | 3,159 \$   | -20           |            |
| 19                        | 17,175,840        | 17 175 840              | (444,353<br>17 604 350                       | 6,   | 90  | 1,00                | (1,61)               | 1:   | (90,                               | (1)                       | (45,   | (1;   |   | 1,408             | 17,60  | April-20      |            |
| 19,736<br>8.7%            | 5,840             | *,200                   | (444,353)                                    | 67,425   | 96,222  | 1,005,000           | (1,613,000)          | 15,943   | (904,203)                          | (13,500)                  | (454,258)  | (12,703)  | (7,659)   | 1,408,266         | 1,250 \$   | 20            |            |
| 2.                        | 17,182,412        | 17 187 417              | (9,372<br>17 175 840                         | 68   | 9,  | 1,170               | (1,34:               | 1:   | (90,                               | (1:                       | (454   | (1)   |   | 1,408             | 17,175   | <b>May-20</b> |            |
| 24,866                    | 2,412             | 3417                    | (9,372)<br>75 840                            | 68,200   | 97,328  | 1,170,100           | (1,345,000)          | 15,943   | (904,203)                          | (13,500)                  | (454,258)  | (12,703)  | (7,659)   | 1,408,266         | ,840   | 0.            |            |
| 2                         | 17,29             | 17,102,71               | 1718   | 5  | ∞   | 1,00                | (1,05                | _  | (90                                | 1                         | (45  | (1  | _   | 1,40              | \$ 17,18   | June-20       |            |
| 20,592                    | 17,294,311        | 4311                    | 95,956<br>17 182 412                         | 58,900   | 84,056  | 1,005,000           | (1,052,000)          | 15,943   | (904,203)                          | (13,500)                  | (454,258)  | (12,703)  | (7,659)   | 1,408,266         | 2,412  | 20            |            |
| 2                         | 16,69             | 16,695,09               | (615,163<br>17 294 311                       | 5  | 8   | 67                  | (1,43                | 1  | (90                                | (1                        | (45  | (1:   | <u> </u>  | 1,40              | \$ 17,29   | July-20       |            |
| 21,115                    | 16,695,091        | 5,091                   | (615,163)                                    | 59,675   | 85,162  | 677,000             | (1,437,000)          | 15,943   | (904,203)                          | (13,500)                  | (454,258)  | (12,703)  | (7,659)   | 1,408,266         | 4,311 \$   | 0.0           |            |
| <b>-</b>                  | 16,169,044        | 16,00                   | 16 695 091                                   | 6  | 8   | 97                  | (1,66                | 1  | (90                                | (1.                       | (45,   | (1  | _   | 1,40              | \$ 16,69.  | August-20     |            |
| 18,104<br>7.8%            | 9,044             | 6 169 044               | (541,990)                                    | 60,450   | 86,268  | 976,250             | (1,664,958)          | 15,943   | (904,203)                          | (13,500)                  | (454,258)  | (12,703)  | (7,659)   | 1,408,266         | 5,091  | :-20          |            |

# Orlando Melbourne Int'l Airport Cash Flow Projection 12/31/2019

| Total Grant Revenue | FDOT-Terminal Rehab FY 20 request | FDOT Grant-ATCT Equip Relo FDOT Grant ATCT Construction FDEO Grant-Ground Run up | FAA Grant 46 Tower Demo FDOT Grant-ATCT Demo | FDOT Grant-PBB 4 & 7 | FAA Ent Grnt - PBB 4 & 7 | FDOT Grant-OBSTRUCTION REMOVAL | Grant Revenue FAA ENTITLEMENT Grant - Obstruction Removal | Total Capital Outlay | Equipment Purchases | Tropical Haven Facility Improvements | Aerospace Dr. Lift Station Replace | Roof Replacement-1250 Nasa Bldg 219 | PBB 5 Replacement | Perimeter Road Rehab | Taxiway S Improvements-Phase 1 | Airplane Deposit Facility | ATCT Construction (FDOT) | Terminal Transformation | Security System-phase 1 | Ground Run Up Enclosure Facility | Airfield Utilities-GA Dr. & SO Lift | ATCT Tower Demo | ATCT Tower Equipment Relo | Rehab Terminal-phase 1.4-1.6 | PBB 4 and 7 Replacement | Obstruction Removal and Lighting | Capital Project Expenditures |
|---------------------|-----------------------------------|--|--|----------------------|--------------------------|--------------------------------|---|----------------------|---------------------|--------------------------------------|------------------------------------|-------------------------------------|-------------------|----------------------|--------------------------------|---------------------------|--------------------------|-------------------------|-------------------------|----------------------------------|-------------------------------------|-----------------|---------------------------|------------------------------|-------------------------|----------------------------------|------------------------------|
|                     |                                   |  |  |                      |                          | VAL                            | tion Removal  |                      |                     | 50620                                | 50520                              | 50420                               | 50320             | 50220                | 50120                          | 50619                     | 50215                    | 50519                   | 50419                   | 50319                            | 51119                               | 55019           | 50118                     | 50119                        | 50019                   | 50218                            | Proj#                        |
|                     |                                   |  |  |                      |                          |                                |   |                      | 291,500 C           | 148,000 C                            | 85,000 C                           | 150,000 C                           | 1,669,094 D       | 125,000 C            | 3,400,000 D                    | 70,000 C                  | 300,000 D                | 34,000,000 D            | 461,959 D               | 4,000,000 D                      | 1,400,000 E                         | 388,000 D       | 1,023,130 D               | 3,039,600 D                  | 2,464,958 E             | 1,225,000 E                      | Total Cost Funding           |
|                     |                                   |  |  |                      |                          |                                |   | (105,000)            |                     |                                      |                                    |                                     |                   |                      |                                |                           |                          |                         |                         |                                  |                                     |                 |                           |                              | (100,000)               |                                  | ng December-19               |
| 90,000              |                                   |  |  |                      | 90,000                   |                                |   | (280,000)            |                     |                                      |                                    |                                     |                   |                      |                                |                           | (80,000)                 |                         |                         |                                  |                                     |                 |                           |                              | (150,000)               | (50,000)                         | January-20                   |
| 736,000             |                                   | 511,500<br>40,000  |  |                      | 135,000                  |                                | 49,500  | (1,030,000)          |                     |                                      |                                    |                                     |                   |                      |                                |                           | (120,000)                |                         |                         | (50,000)                         |                                     | (80,000)        |                           |                              | (500,000)               | (280,000)                        | February-20                  |
| 762,000             | -                                 | 60,000   |  |                      | 450,000                  | ,                              | 252,000   | (1,390,000)          | (35,000)            |                                      |                                    |                                     |                   | (35,000)             |                                |                           | (100,000)                | (200,000)               |                         | (150,000)                        |                                     | (100,000)       |                           |                              | (450,000)               | (320,000)                        | March-20                     |
| 1,005,000           | 100,000                           | 50,000   | 162,000                                      | 12000                | 405,000                  | ,                              | 288,000   | (1,613,000)          | (35,000)            |                                      |                                    |                                     |                   | (80,000)             |                                |                           |                          | (300,000)               |                         | (300,000)                        |                                     | (58,000)        |                           |                              | (400,000)               | (440,000)                        | April-20                     |
| 1,170,100           | 150,000                           | 200,000  | 11,900                                       | 53 300               | 360,000                  |                                | 396,000   | (1,345,000)          | (35,000)            |                                      |                                    |                                     |                   | (10,000)             |                                |                           |                          | (500,000)               |                         | (400,000)                        |                                     |                 |                           |                              | (300,000)               | (100,000)                        | May-20                       |
| 1,005,000           | 250,000                           | 300,000  |  | 95,000               | 270,000                  |                                | 90,000  | (1,052,000)          | (35,000)            | (37,000)                             |                                    |                                     |                   |                      |                                |                           |                          | (500,000)               |                         | (450,000)                        |                                     |                 |                           |                              | •                       | (30,000)                         | June-20                      |
| 677,000             | 250,000                           | 400,000  |  |                      |                          |                                | 27,000  | (1,437,000)          | (50,000)            | (37,000)                             |                                    |                                     |                   |                      |                                |                           |                          | (750,000)               |                         | (500,000)                        |                                     |                 |                           |                              | (100,000)               |                                  | July-20                      |
| 976,250             | 375,000                           | 450,000  |  |                      | 90,000                   | 61,250                         |   | (1,664,958)          | (35,000)            | (37,000)                             |                                    | (150,000)                           |                   |                      |                                |                           |                          | (750,000)               |                         | (428,000)                        |                                     |                 |                           |                              | (264,958)               |                                  | August-20                    |

<sup>\*</sup> Note: The expenditure for this project was December 2018 (Tower equipment relocation paid to the FAA) but the 50% reimbursement from FDOT will be made once the final reconciliation from FAA is complete.

<sup>\*\*</sup> Grant application submitted; grant not awarded yet. 50% grant

# ORLANDO MELBOURNE INTERNATIONAL AIRPORT (MLB) MONTHLY ACTIVITY REPORT DECEMBER 2019

| 181               | 4        |          | 2,000            | 0,000  | V, T, T | וסמו כו בוסיווסויס                     |
|-------------------|----------|----------|------------------|--------|---------|--|
| 15.0%             | 116.473  | 133.983  | 4.8%             | 9.039  | 9 474   | Total OPERATIONS                       |
|                   |          |          |                  |        |         |  |
| 31.8%             | 727      | 958      | 41.3%            | 46     | 65<br>5 | Military                               |
| 7.7%              | 39,922   | 43,008   | -4.1%            | 2,921  | 2,800   | General Aviation - Local               |
| 21.0%             | 66,705   | 80,729   | 10.6%            | 5,261  | 5,819   | General Aviation - Itinerant           |
| -18.6%            | 4,014    | 3,269    | -19.6%           | 341    | 274     | Air Taxi                               |
| 17.9%             | 5,105    | 6,019    | 9.8%             | 470    | 516     | Air Carrier                            |
|                   |          |          |                  |        |         | AIRCRAFT OPERATIONS                    |
|                   | 59       | 30       |                  | 4      | 0       | Cargo in Metric Tons                   |
| -50.0%            | 131,145  | 65,551   | -100.0%          | 8,220  | 0       | Total CARGO (lbs)                      |
| -01.3%            | 36,820   | 14,257   | -700.0%          | 2,485  | O       | Z                                      |
| -45.6%            | 94,325   | 51,294   | -100.0%          | 5,735  | 0       | OUT                                    |
|                   |          |          |                  |        |         | CARGO Express/Freight/Sm Parcels (lbs) |
| 1.1%              | 489,240  | 494,862  | 1.7%             | 42,812 | 43,541  | Total PASSENGERS                       |
| -9.0%             | 21,294   | 19,378   | 190.1%           | 594    | 1,723   | Total Non-Revenue PAX                  |
| -7.2%             | 10,666   | 9,894    | 241.0%           | 273    | 931     | Deplaned                               |
| -10.8%            | 10,628   | 9,484    | 146.7%           | 321    | 792     | Enplaned                               |
|                   |          |          |                  |        |         | Non-Revenue PAX                        |
| -28.7%            | 5,324    | 3,795    | -96.9%           | 512    | 16      | Total Revenue PAX - Int'l              |
| -32.8%            | 2,697    | 1,813    | -97.3%           | 369    | 10      | Deplaned                               |
| -24.6%            | 2,627    | 1,982    | -95.8%           | 143    | თ       | Enplaned                               |
|                   |          |          |                  |        |         | Revenue PAX - Int'l                    |
| 2.0%              | 462,622  | 471,689  | 0.2%             | 41,706 | 41,802  | Total Revenue PAX - Domestic           |
| 2.7%              | 227,554  | 233,727  | 6.5%             | 19,963 | 21,251  | Deplaned                               |
| 1.2%              | 235,068  | 237,962  | -5.5%            | 21,743 | 20,551  | Enplaned                               |
|                   |          |          |                  |        |         | Revenue PAX - Domestic                 |
|                   |          |          |                  |        |         | PASSENGERS                             |
| YTD CHANGE<br>(%) | 2018 YTD | 2019 YTD | MO CHANGE<br>(%) | 2018   | 2019    |  |

Notes: Hurricane Irma - Sept 2017 ATL Power Outage & Severe Weather - Dec 2017

## $Or lando\ Melbourne\ International\ Airport$ Police Department Monthly Activity Report November 2019

| Police Activity                      |       |
|--------------------------------------|-------|
| TSA Required Checks                  |       |
| Response to Door & Gate Alarms       | 255   |
| TSA Assists                          | 2     |
| Perimeter                            | 127   |
| Door inspections                     | 2     |
| SIDA & Secure Area Inspections       | 240   |
| Gate Inspections                     | 4     |
| Customs Assists / Weapons Check      | 0     |
| Security Violations                  | 3     |
| Assist to Other Agencies             | 11    |
| Aircraft Alerts                      | 1     |
| Arrests                              | 0     |
| *Other Incident Reports              | 571   |
| Traffic / Parking Citations/Warnings | 12    |
| Total                                | 1,228 |
|                                      |       |
| Administrative Action                |       |
| Security Badges Issued               | 152   |
| Parking Permits Issued               | 13    |
|                                      |       |
| Total                                | 165   |
|                                      |       |



Renee Purden

Chief of Police
\* Other incident reports may include: Citizen Assists, Officer Stand By, Suspicious Incidents, Vehicle Crash Reports, and Disturbance

# Special Detail

11/13/19 Case # 19-345- S-15 Governor Detail went well with no incident.

### Security Violation(s):

11/02/19 Case # 19-338- Subject attempted to enter the N377V gate with an expired badge.

11/15/19 Case # 19-349- TSA screening area / checkpoint: subject (employee) was allowed to pass through without a SIDA badge or airline ticket..

# Orlando Melbourne International Airport Police Department Monthly Activity Report December 2019

| Police Activity                      |      |
|--------------------------------------|------|
| TSA Required Checks                  |      |
| Response to Door & Gate Alarms       | 220  |
| TSA Assists                          | 4    |
| Perimeter                            | 111  |
| Door inspections                     | 5    |
| SIDA & Secure Area Inspections       | 207  |
| Gate Inspections                     | 2    |
| Customs Assists / Weapons Check      | 2    |
| Security Violations                  | 3    |
| Assist to Other Agencies             | 13   |
| Aircraft Alerts                      | 0    |
| Arrests                              | 0    |
| *Other Incident Reports              | 475  |
| Traffic / Parking Citations/Warnings | 1    |
| Total                                | 1043 |
| \                                    |      |
| Administrative Action                |      |
| Security Badges Issued               | 170  |
| Parking Permits Issued               | 5    |
| Parking Permit Renewals              | 179  |
| Total                                | 354  |
|                                      |      |



Renee Purden Chief of Police

<sup>\*</sup> Other incident reports may include: Citizen Assists, Officer Stand By, Suspicious Incidents, Vehicle Crash Reports, and Disturbance

### **Special Detail**

Neighboring agencies conducted K9 patrols and training during the month.

### Security Violation(s):

12/5/19 Case #19-372 —Subject attempted to enter the airfield without authorization via STS, badge was expired and confiscated.

12/6/19 case#19-376- Subject failed to allow a gate to close and drove thru N386V escorting another vehicle and then failed to badge in properly.

12/21/19 case#19-395- Subject attempted to gain entry into-N377V with an expired badge. Badge was confiscated.